

Doamnele Director de Departament,

Subsemnata, Prof.univ.dr.ing. Silvia Avasilcăi, cadru didactic al Universității Tehnice „Gheorghe Asachi” din Iași cu funcția actuală de profesor, în cadrul Departamentului Inginerie si Management – Facultatea DIMA, solicit, prin prezenta, înscrierea la concursul pentru acordarea gradației de merit pentru perioada 01.10.2025 – 30.09.2030, conform Procedurii privind acordarea gradațiilor de merit pentru personalul didactic titular din cadrul Universității Tehnice „Gheorghe Asachi” din Iași, PO.DID.11_E1R3.

Data,

15.10.2025

Semnătura,



Prof.univ.dr.ing. Silvia Avasilcai

RAPORT DE AUTOEVALUARE A ACTIVITĂȚII PENTRU ANII 2020 – 2025

Numele și prenumele: AVASILCAI SILVIA

Funcția didactică: PROFESOR

Facultatea/ Departamentul: FDIMA / DEPARTAMENTUL INGINERIE SI MANAGEMENT

Criteriul 1. Activitatea didactică

153,45 pct. – conform fisei de autoevaluare

33,45 / 100

Criteriul 2. Activitatea de cercetare științifică

6102,046 pct. - conform fisei de autoevaluare

Criteriul 3. Recunoașterea națională și internațională

440 pct - conform fisei de autoevaluare

Criteriul 4. Activitatea cu studenții

243 pct - conform fisei de autoevaluare

Criteriul 5. Activitatea în comunitatea academică

153,45 pct - conform fisei de autoevaluare

29 / 100

Semnătura

Data 15.10.2025

Declarație pe propria răspundere

Subsemnata, Avasilcăi Silvia, domiciliată în Iași, Bd. Ștefan cel Mare și Sfânt, nr. 7, bl. A2, sc. A, ap. 17, județul Iași, legitimată cu C.I. seria IZ nr. 230827, CNP 2680131221153, încadrată la Facultatea de Design Industrial și Managementul Afacerilor, Departamentul Inginerie și Management, având funcția didactică de Profesor, declar pe propria răspundere că documentele depuse la dosar îmi aparțin, sunt întocmite conform Procedurii privind acordarea gradațiilor de merit pentru personalul didactic titular din cadrul Universității Tehnice „Gheorghe Asachi” din Iași, PO.DID.11_E1R3 și că prin acestea sunt confirmate/ certificate activitățile pe care le-am desfășurat în perioada de referință.

Întocmită într-un exemplar, pe propria răspundere, cunoscând că falsul în declarații este pedepsit conform legii.

Data 15.10.2025

Semnătura 

FIȘA DE AUTOEVALUARE ȘI DE EVALUARE DE CĂTRE DIRECTORUL DE DEPARTAMENT

(pentru activitatea în departamentul de încadrare conform contractului de muncă)

Numele și prenumele cadrului didactic evaluat	AVASILCĂI SILVIA
Funcția didactică	PROFESOR

Criteriul de evaluare	Indicatori de performanță (cu explicitarea modului de calcul a punctajului pentru fiecare realizare, conf. Anexa 1)	Punctaj
1. Activitate didactică (minimum: • 30 puncte prof.; • 15 puncte conf.; • 10 puncte ș.l.; • 5 puncte as.)	1.1. Predare discipline/ cursuri noi în planul de învățământ, pe direcții neelaborate anterior (se punctează nr. de discipline noi) Realizări: 1.1.1 Cursul „Strategii de dezvoltare organizațională prin proiecte” în cadrul programului de studii universitare de master MPEDI (a se vedea planul de învățământ) – 30 pct. 1.1.2 Cursul „Managementul proiectelor. Surse de finanțare” în cadrul programului de studii universitare de master MPEDI (a se vedea planul de învățământ) – 30 pct. 1.1.3 Cursul „Inițierea proiectelor. Elaborarea cererilor de finanțare” în cadrul programului de studii universitare de master MPEDI (a se vedea planul de învățământ) – 30 pct. 1.1.4 Cursul „Modele de afaceri” în cadrul programului de studii universitare de licență IMA (a se vedea planul de învățământ) – 30 pct. 1.1.5 Cursul „Antreprenoriat” în cadrul următoarelor programe de studii universitare de master: „Inovare și antreprenoriat”; „Tehnologii performante de tricotare”; „Proiectarea și modelarea îmbrăcămintei” (a se vedea planurile de învățământ) – 30 pct.	150 30
	1.2. Elaborare manuale universitare (inclusiv în sistem e-learning) Ed. CNCSIS 7 x (np/100) / na Realizări: 1.2.1.	-
	1.3. Elaborare suporturi de cursuri, seminarii, laboratoare, proiecte Realizări: 1.3.1. „Strategii de dezvoltare organizațională prin proiecte” MPEDI 3 x (65/ 100) / 1 = 1,95 pct. 1.3.2. „Managementul proiectelor. Surse de finanțare” MPEDI 3 x (50/ 100) / 1 = 1,50 pct.	3,45
	1.4. Elaborare manuale și alte materiale pentru învățământul preuniversitar Realizări: 1.4.1.	-
	1.5. Modernizare tehnologie didactică din alte surse decât din cele publice (donații, sponsorizări etc.) Realizări: 1.5.1.	-
	Total punctaj Criteriu 1	153,45 33,45

2. Cercetarea științifică (minimum: • 150 puncte prof.; • 100 puncte conf.; • 60 puncte ș.l.;	2.1. Elaborare cărți/ monografii/ tratate – 88,28 pct. Realizări: 2.1.1. Tudose, M.B., Avasilcăi, S. (2023), <i>Managementul performanței financiare. Impactul structurii de finanțare</i> , Editura Performantica, Iași, ISBN 978-606-685-975-2 20 x (np / 100) / na = 20 x (236/100) / 2 = 23,60 puncte 2.1.2. Bujor, A., Avasilcăi S. (2023) <i>Inovarea deschisă în industriile creative</i> , Ed. Performantica, Iași, ISBN 978-630-328-038-7, 328 pagini 20 x (np / 100) / na = 20 x (338/100) / 2 = 33,80 puncte 2.1.3. Alexa, L., Pișlaru, M., Avasilcăi, S. (2022) <i>From Industry 4.0 to Industry 5.0—An Overview of European Union Enterprises</i> , In: Draghici, A., Ivăscu, L. (eds) <i>Sustainability and Innovation in Manufacturing Enterprises. Advances in Sustainability Science and Technology</i> . Springer, Singapore, pp. 221-231 https://doi.org/10.1007/978-981-16-7365-8_8 50x(np/100)/na = 50 x (11/100)/3 = 1.83	88,28
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• 30 puncte asist.)	2.1.4. Lucescu, L, Avasilcăi, S., (2021) <i>Agility in the Organizational Context: Challenges in the 1st Year of COVID-19</i>, in Bülent Akkaya, Kittisak Jernsittiparsert, Muhammad Abid Malik and Yesim Kocyigit <i>Emerging Trends in and Strategies for Industry 4.0 During and Beyond Covid-19</i>, Sciendo, Germany, ISBN: print: 978-83-66675-38-4, e-ISBN: 978-83-66675-39-1 DOI: https://doi.org/10.2478/9788366675391-006 https://sciendo.com/chapter/9788366675391/10.2478/9788366675391-006 $50 \times (np/100) / na = 50 \times (11/100) / 2 = 2.75$ 2.1.5. Bujor, A., Avasilcăi S. (2021) <i>Antreprenoriatul în Industriile Creative</i>, Ed. Performantica, Iași, ISBN 978-606-685-848-9, 283 pagini $20 \times (np / 100) / na = 20 \times (263/100) / 2 = 26,30$ puncte	
	2.2. Articole publicate în reviste de specialitate – 473,83 pct. Realizări: a. reviste cotate ISI - $(30+40 \times F) / na = 386,633$ pct. 2.2.a.1. Avasilcai, S., Tudose MB, Gall, GV., Gradinaru, AG, Rusu, B, Avram, E (2025) Digital Technologies to Support Sustainable Consumption: An Overvie of the Automotive Industry, Sustainability, Vol. 17, Issue 15, DOI 10.3390/su17157047 https://www.webofscience.com/wos/woscc/full-record/WOS:001549768200001 $(40+40 \times 3,3) / 6 = 28,67$ pct. 2.2.a.2. Avram, E., Balla, A., Taucean, I., Avasilcai, S., Gall, G.V., Bujor, A. (2024) <i>From Business to Digital Business Ecosystems: Exploring Digital Landscape of Dynamic Capabilities</i>, Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue 2, Pp. 179-188, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,2 https://www.webofscience.com/wos/woscc/full-record/WOS:001398967500006 $(30+40 \times 0,2) / 6 = 6,33$ pct. 2.2.a.3. Bujor, A., Avasilcai, S. (2024) <i>Open Innovation in the Creative Industries: A Case Study of An Italian Food Company</i>, Environmental Engineering And Management Journal, Volume 23, Issue 1, pp. 211-219, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001235350200014 $(30+40 \times 1,1) / 2 = 37$ pct. 2.2.a.4. Bagiu, N., Avasilcai, S., Lucescu, L. (2024) <i>Critical Roles in Balancing Customer Expectations and Software Product Development</i>, Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue Special III, pp. 927-924, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,2 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900005 $(30+40 \times 0,2) / 4 = 9,5$ pct. 2.2.a.5. Bujor, A., Avasilcăi, S., Avram, E. (2024) <i>Co-Innovation in Creative Industries: A Case Study Analysis</i>, Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue Special III, pp. 981-988, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,2 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900011 $(30+40 \times 0,2) / 3 = 12,67$ pct. 2.2.a.6. Tudose, M.B., Alexa, E.L., Avasilcai, S. (2024) <i>The Role of Entrepreneurial Education in Carrying Out Entrepreneurial Initiatives. Evidence From Romanian Technical Universities</i>, Volume 67, Issue Special III, pp. 1313-1324, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,2 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900045 $(30+40 \times 0,2) / 3 = 12,67$ pct. 2.2.a.7. Simion, C.L., Avasilcai, S. (2023) <i>Researching approach toward circular economy on human resource performance management</i>, Human Systems Management, vol. Pre-press, no. Pre-press, pp. 1-15, 2023, ISSN 0167-2533 (P); ISSN 1875-8703 (E), IF 2023: 1,3 https://www.webofscience.com/wos/woscc/full-record/WOS:001465933400001 $(30+40 \times 1,3) / 2 = 41$ pct. 2.2.a.8. Rusu, B; Sandu, CB; Avasilcai, S; David, I, (2023) <i>Acceptance of Digital Transformation: Evidence from Romania</i>, SUSTAINABILITY, Volume 15, Issue 21, pp. 1-17, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su152115268 https://www.webofscience.com/wos/woscc/full-record/WOS:001100442900001 $(40+40 \times 3,9) / 4 = 196/4 = 49$ pct. 2.2.a.9. Bujor, A., Avasilcai, S. (2023) <i>Open innovation in creative industries. Development of a conceptual model</i>, Environmental Engineering And Management Journal, Volume 22, Issue 9, Page 1571-1580, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1, DOI 10.30638/eemj.2023.132 https://www.webofscience.com/wos/woscc/full-record/WOS:001141698600008 $(30+40 \times 1,1) / 2 = 74/2 = 37$ pct. 2.2.a.10. Tudose, M.B, Georgescu, A., Avasilcai, S. (2023) <i>Global Analysis Regarding the Impact of Digital Transformation on Macroeconomic Outcomes</i>, SUSTAINABILITY, Volume 15, Issue 5, pp. 1-21, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su15054583 https://www.webofscience.com/wos/woscc/full-record/WOS:000947649300001 $(40+40 \times 3,9) / 3 = 196/3 = 65,33$ pct. 2.2.a.11. Georgescu, A., Peter MK, Avasilcai, S. (2022) <i>A business ecosystem framework for SME development through associative and non-associative business structures in the digital age</i>, COGENT BUSINESS & MANAGEMENT, Volume 9, Issue 1, IF 2022: 3, DOI 10.1080/23311975.2022.2143310 https://www.webofscience.com/wos/woscc/full-record/WOS:000882809800001 $(30+40 \times 3) / 3 = 150/3 = 50$ pct. 2.2.a.12. Alexa, L., Pîslaru, M., Avasilcăi, S., Lucescu, L., Bujor, A., Avram E. (2022). <i>Exploring Romanian Engineering Students' Perceptions of Covid-19 Emergency e-Learning Situation. A Mixed-Method Case Study</i>. Electronic Journal of e-Learning, 20(1), pp. 19-35. ISSN 1479-4403. doi: https://doi.org/10.34190/ejel.20.1.2190. WOS:000799107600002. Impact Factor: 2,2 $(30+40 \times 2,2) / 6 = 19,66$ pct. 2.2.a.13. Tudose, M. B., Rusu, V. D., Avasilcăi, S. (2022). Financial performance – determinants and interdependencies between measurement indicators. <i>Business, Management and Economics Engineering</i>,	473,83

	20(1), 119–138, Emerging Sources Citation Index (ESCI) https://doi.org/10.3846/bmee.2022.16732 $(30+40 \times 0)/4 = 7,5$ pct. 2.2.a.14. Tudose, M.B., Rusu, V.D., Avasilcai, S. (2021) <i>Performance Management for Growth: A Framework based on EVA</i>, Journal of Risk and Financial Management, Volume 14, Issue 3, Article Number 102 DOI 10.3390/jrfm14030102 https://www.webofscience.com/wos/woscc/full-record/WOS:000633780900001 $(30+40 \times 0)/3 = 30/3 = 10$ pct. b. reviste incluse în BDI – 30/ n_a – 87,5 pct. 2.2.b.1. Ana Maria Dobranici (Dumitrescu), Silvia Avasilcăi, Adriana Bujor, Florentina Bîrlădeanu (2025) <i>A conceptual framework for motivation of teachers in technological pre-university education</i>, Review of Management and Economic Engineering, Vol. 24, Nr. 2, June 2025, p.99-107, ISSN (print): 1583-624X, ISSN (online): 2360-2155 Doi: https://doi.org/10.71235/rmee.202 $30/ n_a = 30/4 = 7,5$ pct. 2.2.b.2. Simion Luminita Cristina, Avasilcai Silvia (2024) <i>Human Resources Between the Opportunities and Threats of New Industrial Revolution Context: A Literature Review</i>, Review of Management and Economic Engineering, Vol. 23, Nr. 2(92), June 2024, p.161-175, ISSN (print): 1583-624X, ISSN (online): 2360-2155 https://doi.org/10.71235/rmee.15 $30/ n_a = 30/2 = 15$ pct. 2.2.b.3. Bagiu, N., Avasilcăi, S., Rusu, B. (2022). <i>Traditional Vs. Agile: The Challenge Mindset Shift In Project Management</i>, Review of Management and Economic Engineering, 21(4), 301–311 https://doi.org/10.71235/rmee.58 $30/ n_a = 30/3 = 10$ pct. 2.2.b.4. Georgescu A., Tudose M.B., Avasilcăi S. (2022), DIHs and the impact of digital technology on macroeconomic outcomes, Review of Management and Economic Engineering, Vol. 21, No. 3(85), p. 248 – 260 https://doi.org/10.71235/rmee.70 $30/ n_a = 30/3 = 10$ pct. 2.2.b.5. Bujor, A., Avasilcai, S. (2020) <i>Definirea industriilor creative</i>, Revista de Management și Inginerie Economică, Vol. 19, Nr. 2 $30/ n_a = 30/2 = 15$ pct. 2.2.b.6. Lucescu, L., Avasilcai, S. (2020) <i>Strategia, oamenii, structura organizațională (S.O.S) – piloni și factori ai agilității organizaționale</i>, Revista de Management și Inginerie Economică, Vol. 19, Nr. 2 $30/ n_a = 30/2 = 15$ pct. 2.2.b.7. Agafitei, G., Avasilcai, S., Tudose, M.B. (2020) <i>Motivatii care influenteaza co-crearea. O analiza a modelelor conceptuale</i>, Revista de Management și Inginerie Economică, Vol. 19, Nr. 2 $30/ n_a = 30/2 = 15$ pct. c. reviste neincluse în BDI – 15 / n_a 2.3. Conferințe invitate/ lucrări comunicate la manifestări științifice – 79pct. Realizări: 2.3.1. Dumitrescu Ana Maria, Avasilcai Silvia, Eftinca Florentina, Bujor Adriana (2024) <i>Changing organizational culture in schools</i>, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania $15 / n_a = 15 / 4 = 3,75$ pct 2.3.2. Bărlădeanu (căs. Eftincă) Florentina, Avasilcai Silvia, Bujor Adriana, Dumitrescu Ana Maria (2024) <i>The importance of the evaluation process to increase the performance of human resources: an overview</i>, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania $15 / n_a = 15 / 4 = 3,75$ pct. 2.3.3. Gall George Victor, Avasilcai Silvia, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) <i>Revisiting service dominant logic: a contemporary perspective on value co-creation</i>, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania $15 / n_a = 15 / 5 = 3$ pct. 2.3.4. Gall George Victor, Avasilcai Silvia, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) <i>Strategizing open innovation: key approaches for modern enterprises</i>, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania $15 / n_a = 15 / 5 = 3$ pct. 2.3.5. Simion Luminita Cristina, Avasilcai Silvia (2024) <i>Challenges of Human Resources Role in Apparel Manufacturing due to Industry 4.0 Disruption</i>, Proceedings of the 18th International Conference Interdisciplinarity in Engineering – INTER-ENG 2024 $15 / n_a = 15 / 2 = 7,5$ pct. 2.3.1. Bujor, A., Avasilcăi, S., Avram, E. (2023) <i>Co-innovation in Creative Industries: a Case Study Analysis</i>, SIM 2023: 17th International Symposium in Management: Reinventing Management in Turbulent Times 20-21 October 2023, Timisoara & Silagiu, Romania, https://www.sim2023.eu/ $15 / 3 = 5$ pct. 2.3.2. Tudose, M.B., Alexa, E.L., Avasilcăi, S. (2023) <i>The Role Of Entrepreneurial Education In Carrying Out Entrepreneurial Initiatives. Evidence From Romanian Technical Universities</i>, SIM 2023: 17th International Symposium in Management: Reinventing Management in Turbulent Times 20-21 October 2023, Timisoara & Silagiu, Romania, https://www.sim2023.eu/ $15 / 3 = 5$ pct. 2.3.3. Bagiu, N., Avasilcăi, S., Lucescu, L. (2023) <i>Critical Roles In Balancing Customer Expectations And</i>	79,00
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	<i>Software Product Development</i>, SIM 2023: 17th International Symposium in Management: Reinventing Management in Turbulent Times, 20-21 October 2023, Timisoara & Silagiu, Romania, https://www.sim2023.eu/ 15 / 3 = 5 pct. 2.3.4. Simion, L.C., Avasilcai, S. (2023) <i>Researching Approach Toward Circular Economy On Human Resource Performance Management</i>, SIM 2023: 17th International Symposium in Management: Reinventing Management in Turbulent Times, 20-21 October 2023, Timisoara & Silagiu, Romania, https://www.sim2023.eu/ 15 / 2 = 7,5 pct. 2.3.5. Avram, E., Balla, A., Taucean, I., Avasilcai, S., Gall, G.V., Bujor, A. (2023) <i>From Business To Digital Business Ecosystems: Exploring Digital Landscape Of Dynamic Capabilities</i>, SIM 2023: 17th International Symposium in Management: Reinventing Management in Turbulent Times, 20-21 October 2023, Timisoara & Silagiu, Romania, https://www.sim2023.eu/ 15 / 6 = 2,5 pct. 2.3.6. F. Eftincă, S. Avasilcǎi, A. Bujor, A. M. Dumitrescu (2024) <i>Labor Flexibility: A Framework of Analysis</i>, The 8th International Symposium "Technical Textiles - Present and Future" – TTPF 2023, Iași, Romania, 23 noiembrie 2023 15 / 4 = 3,75 pct 2.3.7. M. Dumitrescu, S. Avasilcǎi, B. Rusu, A. Bujor, F. Eftincă (2024) <i>Reorienting the Role of Teachers and Teaching Activity During the Covid-19 Pandemic Period. A Case Study on an Agricultural Technological High School from Romania</i>, The 8th International Symposium "Technical Textiles - Present and Future" – TTPF 2023, Iași, Romania, 23 noiembrie 2023 15 / 5 = 3 pct 2.3.1. Tudose M.B, Avasilcai S., Rusu V. D., Financial Performance, Indebtedness and Economic Cycles (2021), 16th International Symposium in Management (SIM), Management, Innovation and Entrepreneurship in Challenging Global Times, 22-23 October 2021 Timisoara, Romania, https://sim2021.eu/ 15 / 3 = 5 2.3.2. Tudose M.B; Avasilcǎi, S. (2021). Financial performance management and economic cycle variations. Evidence for textile industry, IOP Conf. Series: Materials Science and Engineering, 1169, pp. 1-11, doi:10.1088/1757-899X/1169/1/012016 disponibil la https://iopscience.iop.org/article/10.1088/1757-899X/1169/1/012016/meta 15 / 2 = 7,5 2.3.3. Avram E., Avasilcai, S., Bujor, A. (2021) „The Circular Economy Business Ecosystems: The Edge of Knowledge”, 7th International Symposium Technical Textiles - Present & Future, 2021 November 12th 2021 15 / 3 = 5 2.3.4. Bujor, A., Avasilcai, S., Alexa, E.L., Avram E. (2021) „Living Labs: the framework of analysis”, Proceedings of 7th International Symposium Technical Textiles - Present & Future, 2021 November 12th 2021 15 / 4 = 3,75 2.3.5. Avram, E., Avasilcai, S., Bujor, A. (2021) „The Corporate Social Performance: towards a unifying framework in business ecosystems”, SIM 2021: 16th International Symposium in Management: Management, Innovation and Entrepreneurship in Challenging Global Times, 22-23 October 2021, Timisoara, Romania 15 / 3 = 5	
	2.4. Lucrări publicate în volumele conferințelor – 267,17 pct. Realizări: a. volume indexate ISI – 50 / n_a – 41,67 2.4.a.1. Georgescu, A., Peter, MK., Avasilcai, S. (2022) <i>Associative and Non-associative Business Structures. A Literature Review for the Identification of Business Development Opportunities for SME in the Digital Age</i>, MARKETING AND SMART TECHNOLOGIES, ICMARKTECH 2021, VOL 2 Book Series Smart Innovation Systems and Technologies Volume 280, Page 337-348 DOI 10.1007/978-981-16-9272-7_28 https://www.webofscience.com/wos/woscc/full-record/WOS:000833486400028 50 / n_a = 50 / 3 = 16,67 pct. 2.4.a.2. Hulubei (Georgescu) A., Avasilcai S. (2020) <i>Event-Based Marketing: A Trendy and Emotional Way to Engage with the Public</i>. In: Rocha A., Reis J., Peter M., Bogdanović Z. (eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 167. Springer, Singapore, Print ISBN 978-981-15-1563-7, Online ISBN 978-981-15-1564-4, pp. 156 – 165, DOI https://doi.org/10.1007/978-981-15-1564-4_16 https://www.webofscience.com/wos/woscc/full-record/WOS:000833547500016 50 / n_a = 50 / 2 = 25 pct. b. volume indexate în BDI – 30 / n_a – 178 pct. 2.4.b.1. M. Dumitrescu, S. Avasilcǎi, B. Rusu, A. Bujor, F. Eftincă (2024) <i>Reorienting the Role of Teachers and Teaching Activity During the Covid-19 Pandemic Period. A Case Study on an Agricultural Technological High School from Romania</i>, in Proceedings of the International Symposium "Technical Textiles - Present and Future" – TTPF 2023, Sciendo, ISBN: 978-83-67405-35-5, pp. 245-252 https://sciendo.com/book/9788367405355 https://doi.org/10.2478/9788367405355-037 30 / n_a = 30 / 5 = 6 pct. 2.4.b.2. F. Eftincă, S. Avasilcǎi, A. Bujor, A. M. Dumitrescu (2024) <i>Labor Flexibility: A Framework of Analysis</i>, in Proceedings of the International Symposium "Technical Textiles - Present and Future" – TTPF 2023, Sciendo, ISBN: 978-83-67405-35-5, pp. 237-244 https://sciendo.com/book/9788367405355	267, 17

<https://doi.org/10.2478/9788367405355-036>

30 / na = 30 / 4 = 7,5 pct.

2.4.b.3. Avram, E., Avasilcăi, S., Bujor, A. (2024) *Corporate Social Performance: Towards a Unifying Framework in Innovation Ecosystems*, in Prostean, G.I., Lavois, J.J., Brancu, L., Şahin, F. (eds) Management, Innovation and Entrepreneurship in Challenging Global Times, Lecture Notes in Management and Industrial Engineering, ISSN 2198-0772, ISSN 2198-0780 (electronic), ISBN 978-3-031-47163-6, ISBN 978-3-031-47164-3 (eBook), Springer Nature Switzerland AG 2024, pp. 249-256

<https://doi.org/10.1007/978-3-031-47164-3>

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2.4.b.4. Tudose, M.B., Avasilcăi, S., Rusu, D.V. (2024) *Financial Performance, Indebtedness and Economic Cycles*, in Prostean, G.I., Lavois, J.J., Brancu, L., Şahin, F. (eds) Management, Innovation and Entrepreneurship in Challenging Global Times, Lecture Notes in Management and Industrial Engineering, ISSN 2198-0772, ISSN 2198-0780 (electronic), ISBN 978-3-031-47163-6, ISBN 978-3-031-47164-3 (eBook), Springer Nature Switzerland AG 2024, pp. 459-76

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2.4.b.5. Dumitrescu Ana Maria, **Avasilcai Silvia**, Eftinca Florentina, Bujor Adriana (2024) *Changing organizational culture in schools*, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 40-46, Zenodo

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30 / na = 30 / 4 = 7,5 pct.

2.4.b.6. Bărlădeanu (căs. Eftincă) Florentina, **Avasilcai Silvia**, Bujor Adriana, Dumitrescu Ana Maria (2024) *The importance of the evaluation process to increase the performance of human resources: an overview*, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 62-67, Zenodo

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2.4.b.7. Gall George Victor, **Avasilcai Silvia**, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) *Revisiting service dominant logic: a contemporary perspective on value co-creation*, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 47-54, Zenodo

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2.4.b.8. Gall George Victor, **Avasilcai Silvia**, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) *Strategizing open innovation: key approaches for modern enterprises*, 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 55-61, Zenodo

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2.4.b.9. Simion Luminita Cristina, **Avasilcai Silvia** (2024) *Challenges of Human Resources Role in Apparel Manufacturing due to Industry 4.0 Disruption*, Proceedings of the 18th International Conference Interdisciplinarity in Engineering – INTER-ENG 2024, ISSN: 2367-3370, Springer

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30 / na = 30 / 2 = 15 pct.

2.4.b.10 Georgescu, A., Tudose, M.B., **Avasilcăi, S.** (2023) *Digital Innovation Hubs: SMEs' Facilitators for Digital Innovation Projects, Marketing Communication Strategies and Business Internationalization*. In: Reis, J.L., Peter, M.K., Varela González, J.A., Bogdanović, Z. (eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 337, pp 307–330, Springer, Singapore.

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2.4.b.11. Bujor, S. **Avasilcăi, E.L.** Alexa, E. Avram (2022) *Living labs: a framework of analysis*, in Proceedings of the International Symposium "Technical Textiles - Present and Future" – TTPF 2021, Sciendo, ISBN: 978-83-66675-73-5, pp. 269-274

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2.4.b.12. E. Avram, S. **Avasilcăi, A.** Bujor (2022) *The Circular Economy Business Ecosystems: The Edge of Knowledge*, in Proceedings of the International Symposium "Technical Textiles - Present and Future" – TTPF 2021, Sciendo, ISBN: 978-83-66675-73-5, pp. 275-280

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2.4.b.13. Mihăilişia M., **Avasilcăi S.** (2020) Application of Circular Economy Principles in the Luxury Fashion Industry: The Case of the RealReal. In: Prostean G., Lavios Villahoz J., Brancu L., Bakacsi G. (eds) Innovation in Sustainable Management and Entrepreneurship. SIM 2019. Springer Proceedings in Business and Economics. Springer, Cham, Print ISBN 978-3-030-44710-6, Online ISBN 978-3-030-44711-3, pp.219 – 226, DOI https://doi.org/10.1007/978-3-030-44711-3_16

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2.4.b.14. (Georgescu) A.H., **Avasilcăi S.** (2020) How Do SMEs Manage to Gain New Markets? Principles to Enhance the Innovation Management System: The Case of a Romanian Manufacturer. In: Prostean G., Lavios Villahoz J., Brancu L., Bakacsi G. (eds) Innovation in Sustainable Management and Entrepreneurship. SIM 2019. Springer Proceedings in Business and Economics. Springer, Cham, Print ISBN 978-3-030-44710-6, Online ISBN 978-3-030-44711-3, pp.555 – 566,

DOI https://doi.org/10.1007/978-3-030-44711-3_41

https://link.springer.com/chapter/10.1007/978-3-030-44711-3_41 30 / na = 30 / 2 = 15 pct. 2.4.b.15. Tudose M.B., Avasilcai S. (2020) A Review of the Research on Financial Performance and Its Determinants. In: Prostean G., Lavios Villahoz J., Brancu L., Bakacsi G. (eds) Innovation in Sustainable Management and Entrepreneurship. SIM 2019. Springer Proceedings in Business and Economics. Springer, Cham, Print ISBN 978-3-030-44710-6, Online ISBN 978-3-030-44711-3, pp.229 – 244 DOI https://doi.org/10.1007/978-3-030-44711-3_17 https://link.springer.com/chapter/10.1007/978-3-030-44711-3_17#citeas 30 / na = 30 / 2 = 15 pct. 2.4.b.16. Vartolomei C., Avasilcai S. (2020) Security and Privacy Implementation Framework as a Result of the Digitalization Process for Organizations in Different Industries. In: Prostean G., Lavios Villahoz J., Brancu L., Bakacsi G. (eds) Innovation in Sustainable Management and Entrepreneurship. SIM 2019. Springer Proceedings in Business and Economics. Springer, Cham, Print ISBN 978-3-030-44711-3, pp.41 – 51 DOI https://doi.org/10.1007/978-3-030-44711-3_4 https://link.springer.com/chapter/10.1007/978-3-030-44711-3_4#citeas 30 / na = 30 / 2 = 15 pct. 2.4.b.17. Hulubei (Georgescu) A., Avasilcai S. (2020) Event-Based Marketing: A Trendy and Emotional Way to Engage with the Public. In: Rocha A., Reis J., Peter M., Bogdanovic Z. (eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 167. Springer, Singapore, Print ISBN 978-981-15-1563-7, Online ISBN 978-981-15-1564-4, pp. 156 - 165 DOI https://doi.org/10.1007/978-981-15-1564-4_16 https://link.springer.com/chapter/10.1007/978-981-15-1564-4_16#citeas 30 / na = 30 / 2 = 15 pct. c. volume neindexate în BDI - 20 / na = 47,5 pct. 2.4.c.1. Dumitrescu Ana Maria, Avasilcai Silvia, Bujor Adriana, Eftinca Florentina (2024) <i>Romanian pre-university education institutions: social or business organizations?</i>, International Conference of the Doctoral School at The „Gheorghe Asachi” technical University of Iasi https://conferinta-csd.tuiasi.ro/ 30 / na = 30 / 4 = 7,5 pct. 2.4.c.2. Dobranici Ana Maria, Avasilcai Silvia, Bujor Adriana, Birladeanu Florentina (2024) <i>Exploring Organizational Culture: A Case Study of a High School in Romania</i>, The 19th Romanian Textiles and Leather Conference - CORTEP 2024, Iasi, Romania, 7-9 noiembrie 2024 https://www.cortep.tuiasi.ro/ 30 / na = 30 / 4 = 7,5 pct. 2.4.c.3. Birladeanu (căs. Eftinca) Florentina, Avasilcai Silvia, Bujor Adriana, Dumitrescu Ana Maria (2024) <i>Exploring most used methods of evaluating human resource performance: implications for organizational success</i>, International Conference of the Doctoral School at The „Gheorghe Asachi” technical University of Iasi https://conferinta-csd.tuiasi.ro/ 30 / na = 30 / 4 = 7,5 pct. 2.4.c.4. Grădinaru Andreea Gabriela, Avasilcai Silvia (2024) <i>Business Model Innovation - Opportunities in the metaverse: A literature review</i>, LIMEN 2024, Viena, Austria https://limen-conference.com/ 30 / na = 30 / 2 = 15 pct. 2.4.c.5. Mihaela Brîndușa TUDOSE, Valentina Diana RUSU, Silvia AVASILCĂI (2024) <i>Determinants Of Innovation In Business Models</i>, The 19th Romanian Textiles and Leather Conference - CORTEP 2024, Iasi, Romania, 7-9 noiembrie 2024 https://www.cortep.tuiasi.ro/ 30 / na = 30 / 3 = 10 pct.	2.5. Brevete acordate, produse omologate Realizări: 2.5.1. 2.6. Proiecte/ Contracte/ Granturi de cercetare-dezvoltare câștigate prin competiție Proiecte /Contracte /Granturi de C-D câștigate prin competiție, efectuate prin univ. (rapoarte anuale de cercetare pe proiecte / contracte /granturi de C-D) Realizări: 2.6.1. Proiect PEO 305138 / Practică pentru o industrie verde!, perioada 01.02.2025 – 31.01.2027. Perioada de implementare luată în calcul: 01.02.2025 – 30.09.2025 (8 luni) – 246,096 pct. (Anexa 2.6.) 2.6.2. STAR - Susținerea tinerilor pentru afaceri reușite” Cod MySMIS – 829/6/13/142152 Programul Operațional Capital Uman (POCU) 2014-2020, Axa prioritară 6 – Educație și competențe, membru în echipa de implementare – 2022 – 1467 pct. (Anexa 2.6.) 2.6.3. Antreprenorling – Dezvoltarea culturii antreprenoriale a studenților de la inginerie și arhitectură prin crearea unei rețele de centre de pregătire în antreprenoriat –, POCU/379/6/21/123975 membru în echipa de implementare – 2020-2022 15 x val/ 10 mii RON/na = 15 x 3092247,4 / 10.000 / 130 = 35,67 2.7. Proiecte/ Contracte/ Granturi de cercetare-dezvoltare încheiate cu institute de cercetare, companii, regii, societăți comerciale Realizări: 2.8. Creații de arhitectură, urbanism, restaurări, design și arte plastice efectuate prin Universitate Realizări: 2.9. Citări în reviste cotate ISI sau indexate în baze de date internaționale (BDI) Realizări: <i>Reviste ISI: 5 x nr citări</i> 5 x 278 citări (în ultimii 10 ani) = 1.390 pct. https://www.webofscience.com/wos/woscc/citation-report/b5b64bf8-983f-4100-b358-057ef4e4a9a1-0180ddbc0b	1748, 766 - - 3.442
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	Reviste BDI: 3 x nr citări (Anexa 2.9) 3 x 684 citări(în ultimii 10 ani) = 2.052 pct.	
	2.10. Finalizare teză de doctorat Realizări:	
	2.11. Elaborare standarde Realizări:	
Total punctaj Criteriu 2		6102,046
3. Recunoașterea națională și internațională (minimum: • 15 puncte prof.; • 10 puncte conf.; • 5 puncte ș. l.)	3.1. Profesor invitat pentru prelegeri la univ. de prestigiu Realizări: 3.1.1. 2021 - Sustainable Entrepreneurship Summer School (SESS). Proiect nr. JAR2021_014 derulat în cadrul programului Universitatea Antreprenorială, finanțat de Romanian-American Foundation prin Junior Achievement Romania. 3.2. Membru în academii (Academia Română, Academia de Științe Tehnice, Academia de Științe Agricole și Silvicultură, Academia Oamenilor de Știință etc.) Realizări: 3.2.1. 3.3. Doctor Honoris Causa Realizări: 3.3.1. 3.4. Membru în societăți științifice și profesionale (AGIR, asociațiile absolvenților etc.) <i>La acest indicator se raportează și calitatea de expert evaluator pentru programe naționale / internaționale (ex.: Portalul experților CDI)</i> Realizări: Portalul experților CDI – Brainmap - 5 pct. ASITEX – Asociația absolvenților Facultății de Textile – Pielărie din Iași - 5 pct. Asociația managerilor și inginerilor economiști din România – AMIER - 5 pct. Asociația Conducătorilor de Activități de Doctorat și Excelență în Managementul și Ingineria Afacerilor (ACADEMIA) – membru fondator - 5 pct. Asociația parteneriate pentru competitivitate (COMPART) – membru fondator - 5 pct. Asociația pentru dezvoltarea economiei cunoașterii (APEC) - 5 pct. Societatea Academică de Management din România (SAMRO) - 5 pct. International Federation for Information processing (IFIP) – WG 8.4. – (2011 – 2015) - 5 pct. CEEMAN (Central and East European Management Development Association) - (2011 – 2015) - 5 pct. IMTA Alumni Association – (2011 – 2015) - 5 pct.	10
	3.5. Membru în comisii de doctorat – 105 pct. Realizări: Comisii teze de doctorat – 80 pct. 2024 – 2025 - Dragoș Ionuț SIMION – martie 2025 „Cercetări privind îmbunătățirea activităților de mentenanță a instalațiilor și sistemelor în industria maritimă” Conducător științific Prof.dr.ing. Elena FLEACĂ Universitatea Națională de Științe și Tehnologie POLITEHNICA București Decizia Directorului CSUD nr. 304/17.01.2025 - Simina Teodora BODEA (căs. Horea) – martie 2025 „Cercetări privind reducerea cantității de deșeuri în faza de proiectare a confecțiilor textile” Conducător științific Prof.dr.ing. Constantin BUNGĂU Universitatea din Oradea Decizia Rectorului nr. 106/12.02.2025 2023 – 2024 - Hulubei (Georgescu) Amalia – aprilie 2024 Conducător științific Prof.dr.ing. Silvia AVASILCĂI OM 4715/17.06.2024 - Mitrea (Carpănaru) Gabriela Livia – aprilie 2024 Conducător științific Prof.dr.ing. Silvia AVASILCĂI OM 4715/17.06.2024 - Simion Luminița Cristina – septembrie 2024 Conducător științific Prof.dr.ing. Silvia AVASILCĂI OM 7722/12.12.2024 - Tudor Ștefan Victor FĂRĂGĂU – septembrie 2024 „Cercetări privind coordonate ale digitalizării în România” Conducător științific Prof.dr.ing. Laura BACALI Universitatea Tehnică din Cluj-Napoca Decizia Directorului CSUD al Universității Tehnice din Cluj Napoca nr. 18/26.07.2024 2022 – 2023 - Adelin Emanuel TRUȘCULESCU – aprilie 2023 Business Valuation Across the Industry Life Cycle: Focus on Internet-Enabled Businesses (Evaluarea afacerilor de-a lungul ciclului de viață al industriei: focalizarea pe domeniul afacerilor activate de Internet) Conducător științific Prof.dr.ing. Anca DRĂGHICI Universitatea Politehnica Timișoara Ordinul Rectorului UPT nr. 204/27.03.2023 - Gabriela Alina FILIP (căs. PARASCHIVA) – aprilie 2023	105

„Contribuții și implicații privind dezvoltarea conceptului de organizație care învață”
 Conducător științific Prof.dr.ing. Anca DRĂGHICI
 Universitatea Politehnică Timișoara
 Ordinul Rectorului UPT nr. 205/03.04.2023

- Michael GLOWINKEL – iulie 2023

„A comparative analysis of regional agricultural enterprises in Romania and Germany as a basis for developing possibilities of an effective EU subsidy policy on a regional level”
 „O analiză comparativă a întreprinderilor agricole regionale din România și Germania ca bază pentru dezvoltarea posibilităților unei politici eficiente de subvenții a UE la nivel regional”
 Conducător științific Prof.dr.ing. Marian MOCAN
 Universitatea Politehnică Timișoara
 Ordinul Rectorului UPT nr. 213/20.06.2023

- Isabella Romana JESEMANN – septembrie 2023

„Increasing innovation potential in SMEs under consideration of the Lean Startup approach”
 „Creșterea potențialului de inovare în IMM-uri ținând seama de abordarea Lean Startup”
 Conducător științific Prof.dr.ing. Sorin Gabriel POPESCU
 Universitatea Tehnică din Cluj-Napoca
 Decizia Directorului CSUD al Universității Universității Tehnice din Cluj Napoca nr. 20/20.07.2023

- Neculai BAGIU – 22.09.2023

„Cercetări privind metodologii hibride pentru managementul proiectelor în industria IT”
 Decizia Rectorului nr. 1878/11.07.2023
 OM 3670/30.01.2024

2021 – 2022

- Monica ȘIPOȘ (căs. Faur) – septembrie 2022

„Contribuții privind eficientizarea proceselor din supply chain în contextul managementului de tip lean si agile”
 Conducător științific Prof.dr.ing. Constantin BUNGĂU
 Universitatea din Oradea
 Decizia Rectorului Universității din Oradea nr. 373/22.07.2022

- Laura-Nicoleta COVACIU – septembrie 2022

„Cercetări privind sursele alternative de finanțare a afacerii”
 Conducător științific Prof.dr.ing. Laura BACALI
 Universitatea Tehnică din Cluj-Napoca
 Decizia Directorului CSUD al Universității Universității Tehnice din Cluj Napoca nr. 16/28.07.2022

- Letitia Carmen MODREANU (cas. Lucescu) – 20.12.2022

„Cercetări privind agilitatea în context organizațional”
 Conducător științific Prof.dr.ing. Silvia AVASILCĂI
 Decizia Rectorului Universității Tehnice „Gheorghe Asachi” din Iași nr. 3109 din 17.11.2021
 OM 3677/03.05.2022

2020 – 2021

- Roxana-Mihaela OARZĂ (căs. SÎRBU) – martie 2021

Ingineria și managementul investițiilor verzi
 Conducător științific Prof.dr.ing. Anca DRĂGHICI
 Universitatea Politehnică Timișoara
 Ordinul Rectorului UPT nr. 133/04.03.2021

- Mihaela Brindusa TUDOSE – 29.09.2021

„Cercetări privind impactul structurii de finanțare asupra performanței financiare a firmei”
 Conducător științific Prof.dr.ing. Silvia AVASILCĂI
 Decizia Rectorului Universității Tehnice „Gheorghe Asachi” din Iași nr. 1.684 din 20.07.2021
 OM 5771/13.12.2021

Comisii presustinere teze de doctorat – 6 pct.

- Hulubei (Georgescu) Amalia – aprilie 2024
- Mitrea (Curpănuș) Gabriela Livia – aprilie 2024
- Simion Luminița Cristina – septembrie 2024
- Neculai BAGIU – 22.09.2023
- Letitia Carmen MODREANU (cas. Lucescu) – 11.11.2021
- Mihaela Brindusa TUDOSE – 29.09.2021

Rapoarte de cercetare – 19 pct.

2024 – 2025

Raport de cercetare finalizare PPUA – sept 2025

- Andreea Gabriela Gradinaru

Raport de cercetare nr.3 drd. Anul III – martie 2025

- Gall George Victor
- Bîrlădeanu (Eftincă) Florentina
- Dobranici (Dumitrescu) Ana-Maria

Raport de cercetare nr.2 drd. Anul II – oct.2024

- Gall George Victor
- Bîrlădeanu (Eftincă) Florentina
- Dobranici (Dumitrescu) Ana-Maria

2023 – 2024

Raport de cercetare nr.1 drd. Anul II – martie 2024

- Gall George Victor
- Bîrlădeanu (Eftincă) Florentina
- Dobranici (Dumitrescu) Ana-Maria

2022 – 2023

Proiect de cercetare drd. Anul I – septembrie 2023

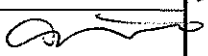
	- Gall George Victor - Birlădeanu (Eftincă) Florentina - Dobranici (Dumitrescu) Ana-Maria 2021 – 2022 Hulubei (Georgescu) Amalia – Raport 1 – noiembrie 2021 Hulubei (Georgescu) Amalia – Raport 2 – februarie 2022 Luminita Cristina Simion – Raport 3 – martie 2022 Hulubei (Georgescu) Amalia – Raport 3 – aprilie 2022 2020 – 2021 Luminita Cristina Simion – Raport 1 – martie 2021 Luminita Cristina Simion – Raport 2 – septembrie 2021	
	3.6. Membru în colective de redacție ale revistelor Realizări: 3.6.1. Revista de management si Inginerie Economica https://rmee.org/index.php/pub/about/editorialTeam	10
	3.7. Membru în comitete științifice naționale/ internaționale/ de program (la congrese, conferințe etc.) Nivel internațional - 10 x nr realizari; Nivel național - 5 x nr realizari <i>La acest indicator se raportează și calitatea de moderator al unei secțiuni (chairperson) din programul unei manifestări internaționale.</i> Realizări: 3.7.1. MSE iunie 2025 – 10 pct. Manufacturing Science and Education, 11th International Conference, Sibiu, June 2025 https://conferences.ulbsibiu.ro/mse/index.php/scientific-committee/#page-content 3.7.2. MSE iunie 2021 – 10 pct. Manufacturing Science and Education, 10h International Conference, Sibiu, June 2021 3.7.3. RMEE septembrie 2024 – 10 pct. https://conference.rmee.org/committees/ 3.7.4. RMEE septembrie 2022 – 10 pct. https://conference.rmee.org/rmee2022/ 3.7.5. RMEE Cluj-Napoca 2022 – 10 pct. Session Chair – Management Across Cultures 3.7.6 CORTEP 2024 https://www.cortep.tuiasi.ro/conference-committees/ 3.7.7. CORTEP 2022 https://www.2022.cortep.tuiasi.ro/conference-committees/ 3.7.8. SIM 2023 Timișoara – 10 pct. 3.7.9. Chairperson SIM 2023– 10 pct. https://www.sim2023.eu/SIM%202023_Program.pdf 3.7.10. SIM 2021 Timișoara – 10 pct. https://trivent-publishing.eu/old/sim2021/committees.html 3.7.11. Chairperson SIM 2021– 10 pct. https://trivent-publishing.eu/old/sim2021/Program%20SIM2021.pdf 3.7.12. IMT Oradea 2023 – 10 pct. http://imtuoradea.ro/conf/board.php 3.7.13. IMT Oradea 2022– 10 pct. http://imtuoradea.ro/conf/board.php 3.7.14 IMT Oradea 2021 – 10 pct. https://imt.uoradea.ro/conference/Proceedings_2021.pdf 3.7.15. TTPF 2023 Iași – 10 pct. https://tppf.ro/index.php/committees/	150
	3.8. Membru în echipe de expertizare / evaluare a cercetării științifice (proiecte CNCS, PNCDI II, FP7, Phare; centre de cercetare etc.) Nivel național - 5 x nr realizari Realizări: 3.8.1.	
	3.9. Membru în echipe de expertizare (evaluare) a procesului educațional (ARACIS, EUA etc.) Realizări:	
	3.10. Membru în consilii naționale de specialitate Realizări:	
	3.11. Organizator de manifestări științifice naționale / internaționale / sesiuni invitate Realizări:	
	3.12. Referent științific / expert național și internațional (pentru reviste, congrese etc.) Realizări:	
	3.13. Membru în comisii de concurs pentru posturi didactice universitare - 50 pct. Realizări: Comisii de abilitare 3.13.1. Adrian PUGNA - Facultatea de Management in Productie si Transporturi, Departamentul de Management – ianuarie 2021 Decizia / Propunerea Rectorului UT nr. 12505/26.10.2020 3.13.2. Ionut Viorel HERGHILIGIU, TUIASI, FDIMA, Departamentul Inginerie si Management Propunerea IOSUD TUIASI nr. 14016/03.06.2021 3.13.3. Marius PISLARU, TUIASI, FDIMA, Departamentul Inginerie si Management Propunerea IOSUD TUIASI nr. 14013/03.06.2021 3.13.4. Mihaela Brindusa TUDOSE, TUIASI, FDIMA, Departamentul Inginerie si Management – 11.06.2025 Decizie Rector TUIASI nr.1286/09.05.2025	50

	Comisii de concurs pentru posturi didactice universitare 3.13.5. Post Conf. poz. 14, UTCN, Facultatea de Constructii de Masini, Departamentul de Management si Inginerie Economica – 5 pct Carmen Maria MURESAN – 08.07.2021 3.13.6. Post Prof poz. 8, UPT, Facultatea de Management in Productie si Transporturi, Departamentul de Management – 5 pct. Victoria-Larisa IVASCU – 04.02.2022 Hotărârea Senatului UPT nr. 226/21.12.2021 și Decizia Rectorului UPT nr. 9/112/C/03.01.2022 3.13.7. Post Prof poz. 6, UPT, Facultatea de Management in Productie si Transporturi, Departamentul de Management – 5 pct. Adrian PUGNA – 04.02.2022 Hotărârea Senatului UPT nr. 225/21.12.2021 și Decizia Rectorului UPT nr. 7/112/C/03.01.2022 3.13.8. Post Prof. poz. 3, TUIASI, Dep. Inginerie și Management Marius PISLARU – 06.07.2022 3.13.9. Post Conf poz. 8, TUIASI, Dep. Inginerie și Management Elena Lidia ALEXA – 04.07.2023 3.13.10. Post Conf poz. 9, TUIASI, Dep. Inginerie și Management Mihaela Brindusa TUDOSE – 03.07.2023	
	3.14. Membru în jurii, comisii, concursuri profesionale Realizări: 3.14.1. Comisie admitere doctorat 2021, 2022, 2023 3.14.2. 2021 & 2020 Evaluator comisii SESS 2020 & 2021	25
	3.15. Cercetător invitat pentru activități de cercetare în universități/firme de prestigiu	
	3.16. Cadru didactic invitat în programe ERASMUS (prelegeri) The Technical University of Crete, Greece - 2022 The Technical University of Crete, Greece - 2021	10
	3.17. Cadru didactic care gestioneaza acorduri bilaterale ERASMUS 3.17.1. The Technical University of Crete, Greece – 5 pct. 3.17.2. University of Angers, Franta, (Business) - 5 pct. 3.17.3. University of Angers, Franta, (Fashion) - 5 pct. 3.17.4. Universidad de Granada, Spania - 5 pct.	20
	3.18. Premii Realizări: 3.18.1. Premiul AGIR pentru Manualul Inginerului Textilist. Tratat de inginerie textilă", Vol. III, Ed. AGIR, București, ISBN 973-8466-10-5	10
Total punctaj Criteriu 3		440
4. Activitate a cu studenții (minimum: • 10 puncte prof.; • 7 puncte conf.; • 5 puncte ș.l.)	4.1. Conducere cercuri științifice studențești Realizări:	-
	4.2. Pregătire pentru concursuri profesionale (pentru fazele națională și internațională) Realizări:	-
	4.3. Conducere lucrări de absolvire²⁾, licență (diplomă), disertație, doctorat ((inclusiv cotutelă, membri în echipa de îndrumare) Realizări: Teze doctorat – 90 pct. • Amalia HULUBEI (Georgescu)– aprilie 2024 OM 4715/17.06.2024 • Gabriela Livia MITREA (Carpănaru)– aprilie 2024 OM 4715/17.06.2024 • Luminița Cristina SIMION– septembrie 2024 OM 7722/12.12.2024 • Neculai BAGIU – 22.09.2023 OM 3670/30.01.2024 • Letitia Carmen MODREANU (Lucescu) – 20.12.2021 OM 3677/03.05.2022 • Mihaela Brindusa TUDOSE – 29.09.2021 OM 5771/13.12.2021 Lucrări disertație – 93 pct. 2025 – 20 pct. MPEDI Aluca Vasile; Andrica Florin Alexandru; Nastasa Andreea Elena; Olaru Maria Andreea 2024 – 5 pct. MPEDI Ispir Lavinia Dominique 2023 – 15 pct. MPEDI Untu Paula; Băitoi Cristina; Popescu Aurelia 2022– 20 pct.	183

	MAA Gall George; Dobarceanu Bacalu Adriana MPEDI Manoli (Leonte) Alina Lacramioara; Ticu Dorina 2021– 33 pct. Lucrări licență Popovici Ioana Valentina - IEEIA Lucrări disertație MAA: Leonte Florin Cătalin; Serbanu Maria; Pavel Elena Raluca; Ioan Iulian Stoian; Mihaela-Ramona Hlibocianu (căs.Stoian) IMCG Grigorescu Laurențiu	
	4.4. Îndrumare ani de studii Realizări: 4.4.1. IMA anul IV (2020/2021; 2021/2022; 2022/2023; 2023/2024 ; 2024/2025) – 25 pct.	25
	4.5. Organizarea de excursii de studii, prezentarea ofertei educaționale a universității în licee Realizări:	
	4.6. Activități cu studenți ERASMUS Realizări: 2024 Raoul Fernandez de Souza, UDC Spain - Fundamentals of Management Kerreneur Theo, Universite de Haute Alsace, FR – Strategic Management Lamouchi Tahir, Universite de Haute Alsace, FR – Strategic Management Ivan Diaz Diaz, ES - Fundamentals of Management 2021 – 2022 Lucie le Meunier, Universite de Haute Alsace, Ecole Nationale Supérieure d'Ingenieurs Sud Alsace – Strategic Management Pedro Miguel Lopes Fernandes, Universidade de Aveiro, Department of mechanical Engineering (TUIASI-CMMI), Strategic Management Rita Sofia Silva Mendes, Universidade de Aveiro, Department of mechanical Engineering (TUIASI-CMMI), Strategic Management	35
Total punctaj Criteriu 4		243
5. Activitatea în comunitatea academică (minimum: • 15 puncte prof.; • 10 puncte conf.); • 5 puncte ș.l.;	5.1. Participare la mese rotunde, dezbateri organizate la nivelul facultății/ universității etc. Realizări: 5.1.1.	
	5.2. Activitate în comisii Realizări: 5.2.a. Departament • Consiliu Departament IM: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 12 pct. • Comisie licență IEI: 2020/2021; 2021/2022; 2022/2023 - 9 pct. • Comisie licență IMA: 2020/2021; 2021/2022; 2022/2023 - 9 pct. • Comisie disertație IA: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 12 pct. • Comisie disertație MAA: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 12 pct. • Comisie disertație MPEDI: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 12 pct. 5.2.b. Facultate • Consiliul Profesorat al Facultății de Textile – Pielărie: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 20 pct. • Comisia de evaluare a rezultatelor cercetării științifice (Facultatea TPMI): 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 20 pct. • Comisia didactică a Consiliului profesoral al Facultății DIMA: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 20 pct. • Comisia de admitere a FDIMA: 2020/2021; 2021/2022; 2022/2023; 2023/2024 - 20 pct.	146
	5.3. Coordonare programe de studii de licență/ masterat/ postuniversitare de formare continuă Realizări: 5.3.a.1. Coordonator proces de evaluare internă/externă ARACIS Domeniu de Doctorat Inginerie și Management – 20 pct. 5.3.a.2. Coordonator proces de evaluare internă/externă ARACIS Domeniu Master Inginerie și Management (6 programe de studii – 4 FDIMA, 1 IEEIA, 1 CMMI) – 120 pct. 5.3.b.1. Coordonator program de studii de licență <i>Ingineria și managementul afacerilor</i> – 5 pct	145
Total punctaj Criteriu 5		291
Total punctaj Criterii 1-5: 7.229,496		7.229,496
6. Evaluarea de către Directorul de Departament (0-50 puncte)	Justificări:	7.10.9.14 148

Total general		

Data: 15.10.2025

	Funcție didactică/ Nume și prenume	Semnătura
Director Departament	Prof. Univ. Dr. Ing. Marius PÎSLARU	
Cadru didactic evaluat	Prof. Univ. Dr. Ing. Silvia AVASILCĂI	



FIȘA DE VERIFICARE

pentru postul de PROFESOR

Cadru didactic: SILVIA AVASILCAI / Funcția ocupata: PROFESOR

Data numirii în funcția actuală: 2008 (Decizia TUIASI nr. 2566/29.09.2008; Ordin MECT nr.4966/31.07.2008)

Tabel 1: Conditii minimale / punctaje obtinute (in conformitate cu Domeniul CNATDCU de la titularizare sau abilitare)

<i>Conditii minimale (Ai)</i>			
Nr crt.	Domeniul de activitate	Conditii Profesor	Punctaj obtinut
1	Activitate didactica/profesionala (A1)	130	520,51
2	Activitate de cercetare (A2)	300	2.596,07
3	Recunoasterea si impactul activitatii activitatii (A3)	100	2.978,42
TOTAL (puncte)		Minim : 530	6.095

Nr crt.	Domeniul de activitate	Conditii Profesor	Punctaj obtinut	Criteriu îndeplinit / neîndeplinit
1	Activitate didactica/profesionala (A1)	130	520,51	Criteriu îndeplinit
	A.1.1.		167,84	Criteriu îndeplinit
	A.1.2.		37,67	Criteriu îndeplinit
	A.1.3.		45	Criteriu îndeplinit
	A.1.4.		140	Criteriu îndeplinit
	A.1.5.		130	Criteriu îndeplinit
2	Activitate de cercetare (A2)	300	2.596,07	Criteriu îndeplinit
	A.2.1.		1.109,43	Criteriu îndeplinit
	A.2.2.		655,25	Criteriu îndeplinit
	A.2.3.		133,43	Criteriu îndeplinit
	A.2.4.		-	Criteriu îndeplinit
	A.2.5.		630,96	Criteriu îndeplinit
	A.2.6.		40	Criteriu îndeplinit
3	Recunoasterea si impactul activitatii (A3)	100	2.978,42	Criteriu îndeplinit
	A.3.1.		1205,42	Criteriu îndeplinit
	A.3.2.		60	Criteriu îndeplinit
	A.3.3.		504	Criteriu îndeplinit
	A.3.4.		1.144	Criteriu îndeplinit
	A.3.5.		5	Criteriu îndeplinit
	A.3.6.		60	Criteriu îndeplinit
TOTAL (puncte)		Minim : 530	6.095	



FIȘA DE VERIFICARE A ÎNDEPLINIRII STANDARDELOR MINIMALE CNATDCU

Conform 6129/20.12.2016, publicat în MONITORUL OFICIAL AL ROMÂNIEI, PARTEA I,
Nr. 123 /15.02.2017

Anexa nr. 16 - COMISIA INGINERIE INDUSTRIALĂ ȘI MANAGEMENT

Nume: AVASILCAI SILVIA

Grad didactic: Profesor

Domeniul: Inginerie și management

A.1. ACTIVITATEA DIDACTICĂ ȘI PROFESIONALĂ

A.1.1. Cărți/manuale/monografii/capitole în cărți de specialitate – 167,84 pct.

Nr.crt.	Titlul lucrării	Punctaj
A.1.1.1 Carti/manuale/monografii/capitole de specialitate ca autor – 145,09 pct.		
A.1.1.1.1 Carti/manuale/monografii/capitole de specialitate ca autor în edituri internaționale – 2,1 pct.		nr. Pagini / (5*nr. autori)
1	Alexa, L., Pislaru, M., Avasilcăi, S. (2022) <i>From Industry 4.0 to Industry 5.0—An Overview of European Union Enterprises</i> . In: Draghici, A., Ivascu, L. (eds) <i>Sustainability and Innovation in Manufacturing Enterprises. Advances in Sustainability Science and Technology</i> . Springer, Singapore, pp. 221-231 https://doi.org/10.1007/978-981-16-7365-8_8	10 / (5*2) = 1
2	Lucescu, L., Avasilcăi, S., (2021) <i>Agility in the Organizational Context: Challenges in the 1st Year of COVID-19</i> , in Bülent Akkaya, Kittisak Jermstittiparsert, Muhammad Abid Malik and Yesim Kocyigit <i>Emerging Trends in and Strategies for Industry 4.0 During and Beyond Covid-19</i> , Sciendo, Germany, ISBN: print: 978-83-66675-38-4, e-ISBN: 978-83-66675-39-1 DOI: https://doi.org/10.2478/9788366675391-006 https://sciendo.com/chapter/9788366675391/10.2478/9788366675391-006	11 / (5*2) = 1,1
A.1.1.1.2 Carti/manuale/monografii/capitole de specialitate ca autor în edituri naționale – 142,99 pct.		Nr. pagini / (10*nr. autori)
1	Tudose, M.B., Avasilcăi, S. (2023), <i>Managementul performanței financiare. Impactul structurii de finanțare</i> , Editura Performantica, Iași, ISBN 978-606-685-975-2, 236 pg.	236 / (10*2) = 11,8
2	Bujor, A., Avasilcăi S. (2023) <i>Inovarea deschisă în industriile creative</i> , Ed. Performantica, Iași, ISBN 978-630-328-038-7, 328 pagini	328 / (10*2) = 16,4
3	Bujor, A., Avasilcăi S. (2021) <i>Antreprenoriatul în Industriile Creative</i> , Ed. Performantica, Iași, ISBN 978-606-685-848-9, 283 pagini	283 / (10*2) = 14,15
4	Avasilcăi, S., Huțu, C.A. (2014) <i>Inovare în organizații. Cercetări aplicative</i> , Ed. Performantica, Iași, ISBN 978-606-685-213-5	200 / (10*2) = 10
5	Avasilcăi, S., Huțu, C.A. (2012) <i>Competențe antreprenoriale</i> , Ed. Performantica, Iași, ISBN 978-973-730-993-8	184 / (10*2) = 9,2
6	Huțu, C.A., Avasilcăi, S. (2011) <i>Măsurarea performanței resurselor umane. Proiectarea intervențiilor specifice</i> , Ed. Performantica, Iași, ISBN 978-973-730-903-7	257 / (10*2) = 12,85
7	Avasilcai, S., Bacali, L., Pop, C., Cordos, R., et al. (2009) <i>Antreprenoriat. Cercetări aplicative</i> , Ed. Todesco, Cluj-Napoca, 2009, ISBN 978-973-7695-66-6	250 / (10*5) = 5
8	Cordos, R., Bacali, L., Bodea, A., Pop, C., Avasilcăi, S., Anguelov, K. (2008) <i>Antreprenoriat</i> , Ed. Todesco, Cluj-Napoca, ISBN 978-973-7695-44-4, 216 pg.	216 / (10*6) = 3,6
9	Avasilcăi, S. (2005) <i>Marketing strategic. Note de curs</i> , Casa de Editură Venus, Iași, ISBN 973-7960-76-9, 170 pg	170 / (10*1) = 17
10	Avasilcăi, S., Huțu, C. (2005) <i>Managementul și marketingul produsului. Branding. Note de curs</i> , Casa de Editură Venus, Iași, ISBN 973-7960-87-4, 108 pg.	108 / (10*2) = 5,4
11	Curteza, A., Avasilcăi, S., Huțu, C., Pintilie, E., Avădanei, M. (2005) <i>Ghid. Strategii de dezvoltare. Competențe specifice firmelor de confecții textile</i> , Casa de Editură Venus, Iași, ISBN 973-7960-84-X, 140 pg.	140 / (10*5) = 2,8
12	Huțu, C.A., Avasilcăi, S. (2005) <i>Strategii și politici de dezvoltare organizațională. Managementul schimbării. Note de curs</i> , Casa de Editură Venus, Iași, ISBN 973-7960-68-8,	156 / (10*2) = 7,8

	156 pg.	
13	Avasilcăi, S. (2004) <i>Managementul producției</i> , în „Manualul Inginerului Textilist. Tratat de inginerie textilă”, Vol. III, Ed. AGIR, București, ISBN 973-8466-10-5, 12 pg.	$12 / (10 \cdot 1) = 1,2$
14	Avasilcăi, S. (2004) <i>Managementul performanței</i> , în „Manualul Inginerului Textilist. Tratat de inginerie textilă”, Vol. III, Ed. AGIR, București, ISBN 973-8466-10-5, 9 pg.	$9 / (10 \cdot 1) = 0,9$
15	Grosu, R.G., Beldiman, D., Huțu, C.A., Avasilcăi, S. (2004) <i>Ghid. Modalități de administrare a parcurilor tehnologice și industriale</i> , Casa de Editură Venus, Iași, ISBN 973-7960-31-9, 200 pg	$200 / (10 \cdot 4) = 5$
18	Rusu, B., Rusu, C., Avasilcăi, S., ș.a. (2002) <i>Bazele managementului calității. Manual de inginerie economică</i> , Ed. Dacia, Cluj-Napoca, ISBN 973-35-1524-8, 347 pg. lucrare / 59 pg. autor	$59 / (10 \cdot 1) = 5,9$
19	Avasilcăi, S., Huțu, C.A., Anthony van der Wiele (2001) <i>De la asigurarea calității la excelența organizațională</i> , Ed. Economica, București, ISBN 973-590-493-4, 120 pg.	$120 / (10 \cdot 2) = 6$
20	Avasilcăi, S. (2001) <i>Definirea cerințelor de performanță în managementul schimbărilor tehnologice</i> , în Brudaru, O. (Ed.) “Cercetări în managementul schimbărilor tehnologice”, Ed. Sedcom Libris, Iași, ISBN 973-8028-80-9, 18 pg.	$18 / (10 \cdot 1) = 1,8$
21	Huțu, C.A., Avasilcăi, S., Apostolou A (2001) <i>Introducere în asigurarea calității</i> , Ed. Economica, București, ISBN 973-590-490-X, 119 pg	$119 / (10 \cdot 3) = 3,97$
22	Rusu, C., Huțu, C.A., Avasilcăi, S., Rusu, B., Bulacovschi, I. (2000) <i>Proceduri de asigurare a calității în învățământul superior tehnic din România (I)</i> , Ed. Economica, București, ISBN 973-590-340-7, 111 pg.	$111 / (10 \cdot 5) = 2,22$
A.1.1.2 Carti ca editor – 22.75 pct		
A.1.1.2.1 Carti ca editor in edituri internationale – 11.9 pct		
		nr. Pagini / (10*nr.editori)
1	Avasilcai, S., Tjoa, A.M., Huțu, C.A., Weippl, E. (eds.) (2012) “E” Era & Higher Education. Proceedings of the 7th International Conference on Quality Management in Higher Education, Österreichische Computer Gesellschaft, ISBN 978-3-85403-291-5	$476 / (10 \cdot 4) = 11,9$
A.1.1.2.1 Carti ca editor in edituri nationale – 10.85		
		nr. Pagini / (20*nr.editori)
1	Avasilcai, S., Huțu, C.A. (eds.) (2016) <i>Inovare prin co-creare in era online</i> , Ed. Performantica, Iași, ISBN 978-606-685-347-7, 434 pg.	$434 / (20 \cdot 2) = 10,85$
TOTAL A1.1		167,84

A.1.2. Alte materiale didactice, inclusiv in format electronic – 37,67 pct.

Nr.crt.	Titlul lucrării	Punctaj
A.1.2 Alte materiale didactice, inclusiv in format electronic – 37.67 pct		
A.1.2.1. Suporturi de curs/Indrumare – Minim 4, din care 2 ca prim autor pentru Profesor		nr. Pagini / (20*nr. autori)
1.	Avasilcai, S. (2008) <i>Management strategic. Note de curs</i> , Ed. Performantica, Iasi, ISBN 978-973-730-481-0 150 pg.	$150 / (20 \cdot 1) = 7,5$
2.	Avasilcai, S. (2008) <i>Management general. Note de curs</i> , Ed Performantica, Iasi, ISBN 978-973-730-480-3 200 pg.	$200 / (20 \cdot 1) = 10$
3.	Avasilcăi, S. (2001) <i>Managementul performanței organizaționale</i> , Ed. Tehnopres, Iași, ISBN 973-8048-54-0, 207 pg.	$207 / (20 \cdot 1) = 10,35$
4.	Avasilcăi, S. (2004) <i>Dezvoltare și competitivitate prin proiecte</i> , Casa de Editură Venus, Iași, ISBN 973-7960-25-4, 100 pg.	$100 / (20 \cdot 1) = 5$
5.	Istrate, C., Verzea, I., Avasilcăi, S. (2011) <i>Indrumar de practică pentru elaborarea lucrării de licență</i> , Ed. Performantica, Iași, ISBN 978-973-730-852-8, 100 pag., 45 de rânduri pe pagină, 150 de pagini echivalente	$150 / (25 \cdot 3) = 2$
6.	Rusu, C., Avasilcăi, S. (Ed.) (2002) <i>Managementul Inovării. Studii de caz</i> , Casa de Editură Venus, Iași, ISBN 973-8174-87-2, 141 pg.	$141 / (25 \cdot 2) = 2,82$
TOTAL A1.2		37.67

A.1.3. Coordonare de programe de studii, organizare si coordonare programe de formare continua – 45 pct.

- IEI – 2001 – 2013; 2016 - 2029
- Program studii universitare de Master IMCPP, in colaborarea cu Universitatea din Angers - ISTIA (2006 – 2009)
- IMA – 2017 - prezent

A.1.4. Dezvoltare de noi discipline – titular – 10 pct. – 140 pct.

1. Management general si strategic – licenta IEI
2. Managementul performantei – licenta IEI / IMA
3. Managementul performantei - master MBA
4. Management general / Bazele managementului – licenta IM
5. Management strategic – licenta IM
6. Modele de afaceri – licență IMA
7. Management strategic – Master MBA
8. Strategii de afaceri – Master IA, IMPBS
9. Antreprenoriat - Master IA, TPT, PMI
10. Afaceri internationale – Master IA, IMPBS
11. Managementul performantei sistemelor de productie – Master SIPC
12. Strategii de dezvoltare organizațională prin proiecte – Master MPEDI
13. Managementul proiectelor europene. Surse de finanțare – Master MPEDI
14. Inițierea proiectelor. Elaborarea cererilor de finanțare – Master MPEDI

A1.5 Proiecte educationale (ERASMUS, Leonardo etc.) - Director/ Responsabil - 10 * (ani desfasurare) 130 pct.

- STAR - Susținerea tinerilor pentru afaceri reușite” Cod MySMIS – 829/6/13/142152 Programul Operațional Capital Uman (POCU) 2014-2020, Axa prioritară 6 – Educație și competențe, membru în echipa de implementare – 2022
- AntreprenorIng – Dezvoltarea culturii antreprenoriale a studenților de la inginerie și arhitectură prin crearea unei rețele de centre de pregătire în antreprenoriat –, POCU/379/6/21/123975 membru în echipa de implementare – 2020-2022
- Proiect POCU/82/3/7/106188 SMARTER - Sustinerea Mediului Antreprenorial din Romania prin Tactici Economice Regionale (2018-2020) - ETL (Coordonator program formare antreprenorială; Coordnator program mentorat)
- BEST Summer School 2017 “Start-Up Your Future”, TUIASI, Iulie 2017, Academic Coordinator
- Proiect POSDRU/160/2.1/S/138113 „Tranzitia de la scoala la viata activa prin practica si crearea de intreprinderi simulate” – SIMPRACT – coordonator CNIPMMR Bucuresti (2013 – 2015) - ETL
- BEST Summer School 2013 “We give you M&M skills. Make the BEST out of it”, TUIASI, Iulie 2013, Academic Coordinator
- Proiect POSDRU/90/2.1/S/60423 „De la teorie la practică – PRACTICA”, coordonator UTI – Facultatea TPMI (2011 – 2013) - ETL
- Proiect POSDRU/107/1.5/S/79407 „Studii doctorale pentru performanțe europene în cercetare și inovare - CUANTUMDOC” (2010 – 2013) - ETS
- Proiect educațional de simulare internațională: “GTK-12 simulation Ecological Waste Management Processing Facility”, în colaborare cu Universitatea Cooper Union, New York, USA, 2006 – Academic Coordinator
- Proiect educațional de simulare internațională: “GTK-11 simulation Applications of Fuel Cell”, în colaborare cu Universitatea Cooper Union, New York, USA, 2005 - Academic Coordinator
- Proiect educațional de simulare internațională: “GTK-10 simulation – Mondialogo Engineering Award”, în colaborare cu Universitatea Cooper Union, New York, USA, 2004 - Academic Coordinator
- Proiect educațional de simulare internațională: “The GlobeTech 9 International Joint-Venture Simulation on Global Technology Management: Solid Waste Management”, în colaborare cu Universitatea Cooper Union, New York, USA, 2003 - Academic Coordinator
- Proiect educațional de simulare internațională: “The GlobeTech 8 International Joint-Venture Simulation on Global Technology Management: Hybrid cars”, în colaborare cu Universitatea Cooper Union, New York, USA, 2002 - Academic Coordinator

A.2. ACTIVITATEA DE CERCETARE – 2.569,07 pct.

A.2.1. Articole in Reviste cotate ISI Thomson Reuters si in volumele unor manifestari stiintifice indexate ISI Thomson Reuters, vizibile in baza de date

Minim 8 articole pentru Profesor din care 3 in reviste, minimum 3 ca autor principal

(30 + 10 * fact. impact) / (nr.de autori) (Reviste)

25/nr.de autori (Proceedings)

1.109,43 pct.

Nr. crt.	Titlul articolului	Factor de impact	Nr. autori	Punctaj
	REVISTE ISI - (30 + 10 * fact. impact) / (nr. de autori)			255,36
1	Bujor, A., Avasilcai, S. (2024) <i>Open Innovation in the Creative Industries: A Case Study of An Italian Food Company</i> , Environmental Engineering And Management Journal, Volume 23, Issue 1, pp. 211-219, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001235350200014	1,1	2	(30 + 10 * 1,1) / 2 = 20,50
2	Avram, E., Balla, A., Taucean, I., Avasilcai, S., Gall, G.V., Bujor, A. (2024) <i>From Business to Digital Business Ecosystems: Exploring Digital Landscape of Dynamic Capabilities</i> , Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue 2, Pp. 179-188, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001398967500006	0,1	6	(30 + 10 * 0,1) / 6 = 5,17

3	Bagiu, N., Avasilcai, S. , Lucescu, L. (2024) <i>Critical Roles in Balancing Customer Expectations and Software Product Development</i> , Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue Special III, pp. 927-934, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900005	0,1	3	$(30 + 10 * 0,1) / 3 = 10,33$
4	Bujor, A., Avasilcai, S. , Avram, E. (2024) <i>Co-Innovation in Creative Industries: A Case Study Analysis</i> , Acta Technica Napocensis Series-Applied Mathematics Mechanics and Engineering, Volume 67, Issue Special III, pp. 981-988, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900011	0,1	3	$(30 + 10 * 0,1) / 3 = 10,33$
5	Tudose, M.B., Alexa, E.L., Avasilcai, S. (2024) <i>The Role of Entrepreneurial Education in Carrying Out Entrepreneurial Initiatives. Evidence From Romanian Technical Universities</i> , Volume 67, Issue Special III, pp. 1313-1324, ISSN 1221-5872, e-ISSN 2393-2988, IF 2023: 0,1 https://www.webofscience.com/wos/woscc/full-record/WOS:001469721900045	0,1	3	$(30 + 10 * 0,1) / 3 = 10,33$
6	Simion, C.L., Avasilcai, S. (2023) <i>Researching approach toward circular economy on human resource performance management</i> , Human Systems Management, vol. Pre-press, no. Pre-press, pp. 1-15, 2023, ISSN 0167-2533 (P); ISSN 1875-8703 (E), IF 2023: 1,5, DOI: 10.3233/HSM-230122 https://www.webofscience.com/wos/woscc/full-record/WOS:001465933400001	1,5	2	$(30 + 10 * 0,1) / 3 = 10,33$
7	Rusu, B; Sandu, CB; Avasilcai, S ; David, I, (2023) <i>Acceptance of Digital Transformation: Evidence from Romania</i> , SUSTAINABILITY, Volume 15, Issue 21, pp. 1-17, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su152115268 https://www.webofscience.com/wos/woscc/full-record/WOS:001100442900001	3,9	4	$(30 + 10 * 3,9) / 4 = 17,25$
8	Bujor, A., Avasilcai, S. (2023) <i>Open innovation in creative industries. Development of a conceptual model</i> , Environmental Engineering And Management Journal, Volume 22, Issue 9, Page 1571-1580, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1, DOI 10.30638/eemj.2023.132 https://www.webofscience.com/wos/woscc/full-record/WOS:001141698600008	1,1	2	$(30 + 10 * 1,1) / 2 = 20,50$
9	Tudose, M.B, Georgescu, A., Avasilcai, S. (2023) <i>Global Analysis Regarding the Impact of Digital Transformation on Macroeconomic Outcomes</i> , SUSTAINABILITY, Volume 15, Issue 5, pp. 1-21, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su15054583 https://www.webofscience.com/wos/woscc/full-record/WOS:000947649300001	3,9	3	$(30 + 10 * 3,9) / 3 = 23$
10	Georgescu, A., Peter MK, Avasilcai, S. (2022) <i>A business ecosystem framework for SME development through associative and non-associative business structures in the digital age</i> , COGENT BUSINESS & MANAGEMENT, Volume 9, Issue 1, IF 2022: 3, DOI 10.1080/23311975.2022.2143310 https://www.webofscience.com/wos/woscc/full-record/WOS:000882809800001	3	3	$(30 + 10 * 3) / 3 = 20$
11	Alexa, L., Pislaru, M., Avasilcai, S. , Lucescu, L., Bujor, A., Avram E. (2022). <i>Exploring Romanian Engineering Students' Perceptions of Covid-19 Emergency e-Learning Situation. A Mixed-Method Case Study</i> . Electronic Journal of e-Learning, 20(1), pp. 19-35. ISSN 1479-4403. doi: https://doi.org/10.34190/ejel.20.1.2190 . WOS:000799107600002. Impact Factor: 2,2 https://www.webofscience.com/wos/woscc/full-record/WOS:000799107600002	2,2	6	$(30 + 10 * 2,2) / 6 = 8,67$
12	Tudose, M. B., Rusu, V. D., Avasilcai, S. (2022). <i>Financial performance – determinants and interdependencies between measurement indicators</i> . Business, Management and Economics Engineering, 20(1), 119–138, Emerging Sources Citation Index (ESCI) https://doi.org/10.3846/bmee.2022.16732 https://www.webofscience.com/wos/woscc/full-record/WOS:000798486600006	0	3	$(30 + 10 * 0) / 3 = 10$
13	Tudose, M.B, Rusu, V.D., Avasilcai, S. (2021) <i>Performance Management for Growth: A Framework based on EVA</i> , Journal of Risk and Financial Management, Volume 14, Issue 3, Article Number 102 DOI 10.3390/jrfm14030102 https://www.webofscience.com/wos/woscc/full-record/WOS:000633780900001	0	3	$(30 + 10 * 0) / 3 = 10$
14	Herghiligiu I.V., Robu I.-B., Pislaru M., Vilcu A., Asandului A.L., Avasilcai S. and Catalin Balan, <i>Sustainable Environmental Management System Integration and Business Performance: A Balance Assessment Approach Using Fuzzy Logic, Sustainability 2019</i> , Volume11, Issue19, Article number: 5311; https://doi.org/10.3390/su11195311 https://www.webofscience.com/wos/woscc/full-record/WOS:000493525500170	2,592	7	$(30 + 10 * 2,592) / 7 = 7,99$
15	Pislaru, M., Trandabăţ, A., Avasilcai, S. (2011) <i>Neuro-fuzzy model for environmental impact assessment</i> , Environmental Engineering and Management Journal, March 2008, Vol. 10, No. 3, ISSN 1582-9596	1,258	3	$(30 + 10 * 1,258) / 3 = 14,19$
16	Avasilcai S. , Hutu, C.A. (2010) <i>Romania: entrepreneurial values and sustainability</i> , Environmental Engineering and Management Journal, Vol. 9, Nr. 7, ISSN 1582-9596, pp 983 - 992	1,258	2	$(30 + 10 * 1,258) / 2 = 21,29$
17	Hutu, C.A., Avasilcai S. (2009) <i>Entrepreneurial capacity for sustainable development</i> , Environmental Engineering and Management Journal, March / April 2009, Vol.8, No.2, pp. 321 – 325, ISSN 1582-9596	1,258	2	$(30 + 10 * 1,258) / 2 = 21,29$
18	Pislaru, M., Avasilcai, S. , Trandabăţ, A. (2008) <i>Environmental sustainability ensurance based on fuzzy model</i> , Environmental Engineering and Management Journal, January / February 2008, Vol.7, No.1, pp. 25 – 29, ISSN 1582-9596	1,258	3	$(30 + 10 * 1,258) / 3 = 14,19$
PROCEEDINGS ISI - 25/nr.de autori				854,07
1	Georgescu, A., Peter, M.K., Avasilcai, S. (2022) <i>Associative and Non-associative Business Structures: A Literature Review for the Identification of Business Development Opportunities for SME in the Digital Age</i> . In: Reis, J.L., Peter, M.K., Cayolla, R., Bogdanović, Z. (eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 280, pp. 337-348, Springer, Singapore. https://doi.org/10.1007/978-981-16-9272-7_28 https://www.webofscience.com/wos/woscc/full-record/WOS:000833486400028		3	$25/3 = 8,33$
2	Hulubei (Georgescu) A., Avasilcai S. (2020) <i>Event-Based Marketing: A Trendy and Emotional Way to Engage with the Public</i> . In: Rocha Á., Reis J., Peter M., Bogdanović Z.		2	$25/2 = 12,50$

	(eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 167. Springer, Singapore, Print ISBN 978-981-15-1563-7, Online ISBN 978-981-15-1564-4, pp. 156 – 165, DOI https://doi.org/10.1007/978-981-15-1564-4_16 https://www.webofscience.com/wos/woscc/full-record/WOS:000833547500016			
3	Bujor, A., Avasilcai, S., Hutu, C.A., Avram, E. (2019) <i>The impact of open innovation on product development: innovation versus creative ecosystems</i> , MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING VII (MODTECH2019), IOP Conference Series-Materials Science and Engineering, DOI: 10.1088/1757-899X/591/1/012085 https://www.webofscience.com/wos/woscc/full-record/WOS:000562929900085	4		25/4= 6.25
4	Pislaru, M., Avasilcai, S., Alexa, LE (2019) <i>Fuzzy Modeling of Customized Solutions for Corporate Performance Assessment</i> , EURASIAN BUSINESS PERSPECTIVES, PROCEEDINGS OF THE 22ND EURASIA BUSINESS AND ECONOMICS SOCIETY CONFERENCE, Volume 10, Issue 1, Page 255-266, DOI 10.1007/978-3-030-11872-3_17 https://www.webofscience.com/wos/woscc/full-record/WOS:000680415700017	3		25/3= 8.33
5	Bagiu, N., Avasilcai, S., Alexa, L., Pislaru, M. (2018) „Balancing contrasting approaches to develop an online community: The case of CRE@TIVE.BIZ”, Proceedings of 6th RMEE International Management Conference: „Performance Management or Management Performance? ”, 20-22 septembrie, Cluj-Napoca, ISSN: 2247 – 8639, pp. 572 – 577	4		25/4= 6.25
6	Galateanu (Avram), E., Avasilcai, S., Bujor, A. (2018) „Being a Keystone within Electromobility Ecosystem: Key features and competitive behaviors”, Proceedings of 6th RMEE International Management Conference: „Performance Management or Management Performance? ”, 20-22 septembrie, Cluj-Napoca, ISSN: 2247 – 8639, pp. 633 – 639	3		25/3= 8.33
7	Bujor, A., Avasilcai, S., Galateanu Avram, E. (2018) „Creative ecosystems model innovation via crowdsourcing modules”, Proceedings of 6th RMEE International Management Conference: „Performance Management or Management Performance? ”, 20-22 septembrie, Cluj-Napoca, ISSN: 2247 – 8639, pp. 669-677	3		25/3= 8.33
8	Pislaru, M., Alexa, L., Avasilcai, S. (2018) <i>Assessment of Project Management Implementation Based On Fuzzy Logic Approach</i> , in Soliman, KS (Ed.) INNOVATION MANAGEMENT AND EDUCATION EXCELLENCE THROUGH VISION 2020, VOLS I –XI, Proceedings of the 31st International-Business-Information-Management-Association Conference, APR 25-26, 2018, Milan, ITALY, ISBN:978-0-9998551-0-2, pp. 6079-6086, Accession Number: WOS:000444067203030, Publisher INT BUSINESS INFORMATION MANAGEMENT ASSOC-IBIMA, 34 E GERMANTOWN PIKE, NO. 327, NORRISTOWN, PA 19401 USA	3		25/3= 8.33
9	Alexa, L., Avasilcai, S., Pislaru, M. (2018) <i>Creativity as a Service - The Case of eYeka</i> , in Soliman, KS (Ed.) INNOVATION MANAGEMENT AND EDUCATION EXCELLENCE THROUGH VISION 2020, VOLS I –XI, Proceedings of the 31st International-Business-Information-Management-Association Conference, APR 25-26, 2018, Milan, ITALY, ISBN:978-0-9998551-0-2, pp. 5171-5178, Accession Number: WOS:000444067202141, Publisher INT BUSINESS INFORMATION MANAGEMENT ASSOC-IBIMA, 34 E GERMANTOWN PIKE, NO. 327, NORRISTOWN, PA 19401 USA	3		25/3= 8.33
10	Galateanu (Avram), E., Avasilcai, S. (2018) „Co-creators in innovation ecosystems. Part I: The case of creative industries” 062009, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, pp. 1 – 8, doi:10.1088/1757-899X/400/6/062009	2		25/2=12.5
11	Avasilcai, S., Galateanu (Avram), E. (2018) „Co-creators in innovation ecosystems. Part II: Crowdspring's crowd in action” 062001, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, pp. 1-10doi:10.1088/1757-899X/400/6/062001	2		25/2=12.5
12	Bagiu, N., Avasilcai, S., Alexa, L. (2018) „An “agile” approach to develop a crowdsourcing platform: the case of CRE@TIVE.BIZ”, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering 400 (2018) 062003, vol. 400, iss. 6, pp. 1 – 8, doi: 10.1088/1757-899X/400/6/062003	3		25/3= 8.33
13	Bujor, A., Avasilcai, S. (2018) „Open Innovation in Creative Industries. Part I: Innovation and Design” 062007, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, pp. 1-8, doi:10.1088/1757-899X/400/6/062007	2		25/2=12.5
14	Avasilcai, S., Bujor, A. (2018) „Open Innovation in Creative Industries. Part II: The Case of Threadless” 062002, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, 1-7, doi:10.1088/1757-899X/400/6/062002	2		25/2=12.5
15	Alexa, E.L., Avasilcai S. (2017), <i>An empirical research on co-creation in the Romanian electronic industry: the E-PICUS Case</i> , Proceedings of The 29th International Business Information Management Conference (IBIMA) Soliman, KS (Ed.) SUSTAINABLE ECONOMIC GROWTH, EDUCATION EXCELLENCE, AND INNOVATION MANAGEMENT THROUGH VISION 2020, VOLS I-VII, 29th International-Business-Information-Management-Association Conference, May 3-4, 2017, Vienna, Austria, 978-0-9860419-7-6, pp. 2211-2216, Accession Number: WOS:000410252701090, Publisher INT BUSINESS INFORMATION MANAGEMENT ASSOC-IBIMA, 34 E GERMANTOWN PIKE, NO. 327, NORRISTOWN, PA 19401 USA	2		25/2=12.5
16	Alexa, L., Avasilcai, S. (2017) <i>Online Marketing as Part of the Internationalization Strategy An Analysis over Website Communication</i> , in Soliman, KS (Ed.) VISION 2020: SUSTAINABLE ECONOMIC DEVELOPMENT, INNOVATION MANAGEMENT, AND GLOBAL GROWTH, VOLS I-IX, Proceedings of the 30st International-Business-Information-Management-Association Conference, NOV 08-09, 2017, Madrid, SPAIN, ISBN: 978-0-9860419-9-0, pp. 2043-2056, Accession Number: WOS:0WOS:000443640501075, Publisher INT BUSINESS INFORMATION MANAGEMENT ASSOC-IBIMA, 34 E GERMANTOWN PIKE, NO. 327,	2		25/2=12.5

	NORRISTOWN, PA 19401 USA			
17	Alexa, L.; Alexa, M.; Avasilcai, S. (2016) <i>Gaining a Competitive Edge through Action Design Research</i> , MODTECH INTERNATIONAL CONFERENCE - MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING IV, PTS 1-7 Book Series: IOP Conference Series-Materials Science and Engineering Volume: 145, ISSN: 1757-8981 Article Number: 062008, DOI: 10.1088/1757-899X/145/6/062008	3	8.33	
18	Bujor, Adriana; Avasilcai, Silvia (2016) <i>The Creative Entrepreneur: a Framework of Analysis</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 21-28, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.086	2	12.5	
19	Rusu, Gabriela; Avasilcai, Silvia; Hutu, Carmen-Aida (2016) <i>Organizational Context Factors Influencing Employee Performance Appraisal: A Research Framework</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 57-65, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.090	3	8.33	
20	Galateanu (Avram), Elena; Avasilcai, Silvia (2016) <i>Framing the Competitive Behaviors of Niche Players: the Electric Vehicle Business Ecosystem Perspective</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 342-351, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.124	2	12.5	
21	Marius, Pislaru; Silvia, Avasilcai; Lidia, Alexa (2016) <i>INNOVATIVE APPROACH BASED ON FUZZY MODELING FOR ECOSYSTEMS ASSESSMENT</i> , ENERGY AND CLEAN TECHNOLOGIES CONFERENCE PROCEEDINGS, SGEM 2016, VOL III Book Series: International Multidisciplinary Scientific GeoConference-SGEM Pages: 137-144, ISBN:978-619-7105-82-7, ISSN: 1314-2704, WOS:000391348900019, DOI:105593/sgem2016HB43 https://apps.webofknowledge.com/Search.do?product=WOS&SID=C3EiiUalhKdk4rPMqTQ&se arch_mode=GeneralSearch&prID=ba99b1f7-69ae-469b-9c36-44af3a71826a	3	8.33	
22	Bujor, A., Avasilcai, S. (2016) „ <i>Modern technologies and business performance in creative industries: a framework of analysis</i> ”, IOP Conference Series: Materials Science and Engineering, Vol. 145, pag. 062001, ISSN: 1757-8981, DOI: 10.1088/1757-899X/145/6/062001 https://apps.webofknowledge.com/Search.do?product=WOS&SID=C3EiiUalhKdk4rPMqTQ&se arch_mode=GeneralSearch&prID=836b2eb0-caac-4750-ada8-537fdb843e50	2	12.5	
23	Agafitei, I. G.; Avasilcai, S (2015) <i>A case study on open innovation on Procter & Gamble. Part I: Innovation strategy over years</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012149, DOI: 10.1088/1757-899X/95/1/012149	2	12.5	
24	Agafitei, I. G.; Avasilcai, S (2015) <i>A case study on open innovation on Procter & Gamble. Part II: Co-creation and digital involvement</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012150, DOI: 10.1088/1757-899X/95/1/012150	2	12.5	
25	Avasilcai, S.; Rusu, G. (2015) <i>Innovation management based on proactive engagement of customers: A case study on LEGO Group. Part II: Challenge of engaging the digital customer</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012144, DOI: 10.1088/1757-899X/95/1/012144	2	12.5	
26	Avasilcai, S.; Galateanu (Avram), E. (2015) <i>Innovation through developing consumers communities. Part II: Digitalizing the innovation processes</i> , MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012148, DOI: 10.1088/1757-899X/95/1/012148	2	12.5	
27	Bujor, A.; Avasilcai, S. (2015) <i>Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part II: The digital customer value added</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012147, DOI: 10.1088/1757-899X/95/1/012147	2	12.5	
28	Bujor, A.; Avasilcai, S. (2015) <i>Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part I: Organisational innovation context</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012146, DOI: 10.1088/1757-899X/95/1/012146	2	12.5	
29	Butnariu, A.; Avasilcai, S. (2015) <i>The relation between proactive environmental strategies and competitive advantage</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012137, DOI: 10.1088/1757-899X/95/1/012137	2	12.5	
30	Galatanu (Avram), E.; Avasilcai, S. (2015) <i>Innovation through developing consumers' community. Part I: Innovation in action</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012145, DOI: 10.1088/1757-899X/95/1/012145 https://apps.webofknowledge.com/Search.do?product=WOS&SID=C3EiiUalhKdk4rPMqTQ&se arch_mode=GeneralSearch&prID=be990f5c-ca78-4214-9878-0f43ebdad8c	2	12.5	
31	Rusu, G.; Avasilcai, S. (2015) <i>Innovation management based on proactive engagement of customers: A case study on LEGO Group. Part I: Innovation Management at Lego Group</i>	2	12.5	

	MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012143, DOI: 10.1088/1757-899X/95/1/012143			
32	Butnariu, Anca; Avasilcai, Silvia (2015) <i>The Assessment of The Companies' Sustainable Development Performance</i> 2ND GLOBAL CONFERENCE ON BUSINESS, ECONOMICS, MANAGEMENT AND TOURISM Book Series: Procedia Economics and Finance Volume: 23 Pages: 1233-1238, ISSN: 2212-5671, DOI: 10.1016/S2212-5671(15)00422-0	2		12.5
33	Rusu, Gabriela; Avasilcai, Silvia (2014) <i>Linking human resources motivation to organizational climate</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 51-58, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.459	2		12.5
34	Nacu, Cosmin Mihai; Avasilcai, Silvia (2014) <i>Technological ecopreneurship: conceptual approaches</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 229-235, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.481 https://apps.webofknowledge.com/Search.do?product=WOS&SID=C3EiiUalhKDK4rPMqTQ&se arch_mode=GeneralSearch&prID=70697549-4dac-4de9-8e10-aec35ace0afa	2		12.5
35	Galateanu (Avram), Elena; Avasilcai, Silvia (2014) <i>Business ecosystem "reliability"</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 312-321, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.491	2		12.5
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39	Butnariu, Anca; Avasilcai, Silvia (2014) <i>Initiatives of textile industry organizations towards environmental issues</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING Book Series: Advanced Materials Research Volume: 837 Pages: 612-617, ISBN:978-3-03785-929-2, ISSN: 1022-6680, DOI: 10.4028/www.scientific.net/AMR.837.612	2		12.5
40	Nacu, Cosmin-Mihai; Avasilcai, Silvia (2014) <i>Technological Entrepreneurship: Success Factors as Perceived by Potential Young Entrepreneurs</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING Book Series: Advanced Materials Research Volume: 837 Pages: 639-644, ISBN:978-3-03785-929-2, ISSN: 1022-6680, DOI: 10.4028/www.scientific.net/AMR.837.639	2		12.5
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TOTAL A.2.1				1.109,43

A.2.2. Articole in reviste si volumele unor manifestari stiintifice indexate in alte baze de date internationale – 655,25 pct.

Minim 8 pentru profesor - 15 pct. / nr.de autori

Bazele de date internationale (BDI) luate in considerare pentru articolele publicate in reviste si publicate in volumele unor manifestari stiintifice, cu exceptia publicate in reviste cotate ISI, sunt cele recunoscute pe plan stiintific international precum (nelimitativ): Scopus, IEEE Xplore, Science Direct, Elsevier, Wiley, ACM, DBLP, Springerlink, Engineering Village, Cabi, Emerald, CSA, Compendex, INSPEC, Referativnai Jurnal, Google Scholar.

Nr crt	Titlul lucrării	Nr autori	Punctaj
1	Simion Luminita Cristina, Avasilcai Silvia (2024) <i>Human Resources Between the Opportunities and Threats of New Industrial Revolution Context: A Literature Review</i> , Review of Management and Economic Engineering, Vol. 23, Nr. 2(92), June2024, p.161-175, ISSN (print): 1583-624X, ISSN (online): 2360-2155 https://doi.org/10.71235/rmee.15	2	15/2= 7,5
2	Avram, E., Avasilcai, S., Bujor, A. (2024) <i>Corporate Social Performance: Towards a Unifying Framework in Innovation Ecosystems</i> , in Prostean, G.I., Lavois, J.J., Brancu, L., Şahin, F. (eds) Management, Innovation and Entrepreneurship in Challenging Global Times, Lecture Notes in Management and Industrial Engineering, ISSN 2198-0772, ISSN 2198-0780 (electronic), ISBN 978-3-031-47163-6, ISBN 978-3-031-47164-3 (eBook), Springer Nature Switzerland AG 2024, pp. 249-256 https://doi.org/10.1007/978-3-031-47164-3	3	15/3= 5
3	Tudose, M.B., Avasilcai, S., Rusu, D.V. (2024) <i>Financial Performance, Indebtedness and Economic Cycles</i> , in Prostean, G.I., Lavois, J.J., Brancu, L., Şahin, F. (eds) Management, Innovation and Entrepreneurship in Challenging Global Times, Lecture Notes in Management and Industrial Engineering, ISSN 2198-0772, ISSN 2198-0780 (electronic), ISBN 978-3-031-47163-6, ISBN 978-3-031-47164-3 (eBook), Springer Nature Switzerland AG 2024, pp. 459-76 https://doi.org/10.1007/978-3-031-47164-3	3	15/3= 5
4	Dumitrescu Ana Maria, Avasilcai Silvia, Eftinca Florentina, Bujor Adriana (2024) <i>Changing organizational culture in schools</i> , 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 40-46, Zenodo https://doi.org/10.5281/zenodo.13890192	4	15/4= 3,75
5	Bărlădeanu (căs. Eftinca) Florentina, Avasilcai Silvia, Bujor Adriana, Dumitrescu Ana Maria (2024) <i>The importance of the evaluation process to increase the performance of human resources: an overview</i> , 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 62-67, Zenodo https://doi.org/10.5281/zenodo.13890301	4	15/4= 3,75
6	Gall George Victor, Avasilcai Silvia, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) <i>Revisiting service dominant logic: a contemporary perspective on value co-creation</i> , 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 47-54, Zenodo https://doi.org/10.5281/zenodo.13890266	5	15/5= 3
7	Gall George Victor, Avasilcai Silvia, Avram Elena, Balla Alexandra, Rusu Bogdan (2024) <i>Strategizing open innovation: key approaches for modern enterprises</i> , 9th Review of Management and Economic Engineering International Management Conference: "Rethinking Management in Adaptive Environments", Cluj-Napoca, Romania, ISSN 3061-3892, 55-61, Zenodo https://doi.org/10.5281/zenodo.13890230	5	15/5= 3
8	Georgescu, A., Tudose, M.B., Avasilcai, S. (2023) <i>Digital Innovation Hubs: SMEs' Facilitators for Digital Innovation Projects, Marketing Communication Strategies and Business Internationalization</i> . In: Reis, J.L., Peter, M.K., Varela González, J.A., Bogdanović, Z. (eds) Marketing and Smart Technologies. Smart Innovation, Systems and Technologies, vol 337, pp 307–330, Springer, Singapore. https://doi.org/10.1007/978-981-19-9099-1_21 https://link.springer.com/chapter/10.1007/978-981-19-9099-1_21	3	15/3= 5
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72	A. Butnariu, S. Avasilcăi, „Research on the influence factors for the environmental management performance of textile Romanian firms”, pag. 42-48. Proceedings of the 3 rd Review of Management and Economic Engineering International Management Conference „A new dilemma: between East and West” 13th-15th of September 2012, Technical University of Cluj-Napoca, România.	2	15/2 = 7,5
73	Rusu, G., Avasilcăi, S. (2013) <i>Human resources motivation: An organizational performance perspective</i> , Annals of the Oradea University - Fascicle of Management and Technological Engineering, B+, Vol. XXII, nr. XII, issue 1, ISBN: 978 – 606 – 10 – 1084 – 4, ISSN: 1583 – 0691, pp. 323-326	2	15/2 = 7,5
74	Hutu, C.A., Avasilcăi S. (2013) <i>Instructional Design for Building Entrepreneurial Competency in Romania: First Stage Research Framework and Results</i> , in T. Sobh and K. Elleithy (eds.) (2013) “Emerging Trends in Computing, Informatics, System Sciences and Engineering. Lecture notes in Electrical Engineering”, Springer Science+Business Media New York, Print ISBN 978-1-4614-3557-0. Online ISBN 978-1-4614-3558-7. DOI 10.1007/978-1-4614-3558-7_43. Volume 151: 509-518	2	15/2 = 7,5
75	Pislaru, M., Avasilcăi, S. (2013) <i>Neuro-Fuzzy model related to job assignation</i> , in T. Sobh and K. Elleithy (eds.) (2013)	2	15/2 =

	"Emerging Trends in Computing, Informatics, System Sciences and Engineering. Lecture notes in Electrical Engineering", Springer Science+Business Media New York, Print ISBN 978-1-4614-3557-0. Online ISBN 978-1-4614-3558-7. DOI 10.1007/978-1-4614-3558-7 43. Volume 151: 927-935		7,5
76	Gălățeanu, E., Nacu, C.M., Avasilcăi, S. (2012) <i>Technological Entrepreneurship: A Balanced Scorecard Perspective</i> , Proceedings of the International Conference on Engineering and Business Education, Innovation and Entrepreneurship, Sibiu, Romania, ISBN 978-606-12-0369-7, ISSN 1843-6730, pp. 591-596	3	15/3 = 5
77	Butnariu, A., Avasilcăi, S. (2012) <i>Research on the influence factors for the environmental management performance of textile romanian firms</i> , Proceedings of the 3rd Review of Management and Economic Engineering International Management Conference, Ed.Todesco Cluj-Napoca, ISSN 2247-8639, pp. 42-48	2	15/2 = 7,5
78	Hutu, C.A., Avasilcăi, S. (2011) <i>Case study: Florian Moldoveanu & PiLON Ltd (D)</i> , Review of Management and Economic Engineering, Vol.10, Nr. 2, Todesco Publishing House, Cluj – Napoca, ISSN 1583-624X Index EBSCO Business Source(r) Complete database, ULRICH'S Periodicals Directory	2	15/2 = 7,5
79	Pislaru, M., Avasilcăi, S., Trandabă, A. (2011) <i>Environmental Assessment for Sustainability Determination based on Fuzzy Logic Model</i> , 2nd International Conference on Environmental Science and Technology, IPCBEE vol.6 (2011) © (2011) IACSIT Press, Singapore, ISSN: 2010-4618	3	15/3 = 5
80	Hutu, C.A., Avasilcăi, S. (2010) <i>Case study: Florian Moldoveanu & PiLON Ltd (C)</i> , Review of Management and Economic Engineering, Vol.9., Nr. 4, Todesco Publishing House, Cluj – Napoca, ISSN 1583-624X Index EBSCO Business Source(r) Complete database, ULRICH'S Periodicals Directory	2	15/2 = 7,5
81	Avasilcăi, S., Hutu, C.A. (2010) <i>Case study: Florian Moldoveanu & PiLON Ltd (B)</i> , Review of Management and Economic Engineering, Vol.9., Nr. 1, Todesco Publishing House, Cluj – Napoca, ISSN 1583-624X Index EBSCO Business Source(r) Complete database, ULRICH'S Periodicals Directory	2	15/2 = 7,5
82	Trif, C., Avasilcăi, S., Bacali, L. (2009) <i>Research on cultural marketing</i> , Review of Management and Economic Engineering, Vol.8., Nr. 3, 2009, Todesco Publishing House, Cluj – Napoca, ISSN 1583-624X, pp. 121-134, Index EBSCO Business Source(r) Complete database, ULRICH'S Periodicals Directory	3	15/3 = 5
83	Avasilcăi, S., Hutu, C.A. (2009) <i>Case study: Florian Moldoveanu & PiLON Ltd (A)</i> , Review of Management and Economic Engineering, Vol.8., Nr. 1, 2009, Todesco Publishing House, Cluj – Napoca, ISSN 1583-624X, pp. 197-206, Index EBSCO Business Source(r) Complete database, ULRICH'S Periodicals Directory	2	15/2 = 7,5
84	Avasilcăi, S., Hutu, C.A. (2008) <i>Competency-based, customer-oriented curriculum design methodology: a case study</i> , in Iskander, M. (Ed.) (2008) "Innovative Techniques in Instruction Technology, E-learning, E-assessment and Education", Springer Publishing House, New York, ISBN: 978-1-4020-8738-7, e-ISBN: 978-1-4020-8739-4, pp.494-498, DOI:10.1007/978-1-4020-8739-4 87	2	15/2 = 7,5
85	Avasilcăi, S., Paulescu, E. (2007) <i>Structural analysis of industry – Identifying the strategic groups</i> , Proceedings of The XIII the Romanian Textile and Leather Conference, October 18 – 20, Iasi, Romania, Buletinul Institutului Politehnic Iasi, Tomul LIII (LVII), Fasc.5, ISSN 1582-6392, pp.817 - 822	2	15/2 = 7,5
86	Avasilcăi, S., Paulescu, E. (2007) <i>Strategic analysis the external environment</i> , Proceedings of The XIII the Romanian Textile and Leather Conference, October 18 – 20, Iasi, Romania, Buletinul Institutului Politehnic Iasi, Tomul LIII (LVII), Fasc.5, ISSN 1582-6392, pp. 823 - 830	2	15/2 = 7,5
87	Paulescu, E., Avasilcăi, S. (2007) <i>Strategic analysis of a company performance. The Balanced Scorecard model</i> , Proceedings of The XIII the Romanian Textile and Leather Conference, October 18 – 20, Iasi, Romania, Buletinul Institutului Politehnic Iasi, Tomul LIII (LVII), Fasc.5, ISSN 1582-6392, pp.831 - 838	2	15/2 = 7,5
88	Paulescu, E., Avasilcăi, S. (2007) <i>Strategic analysis of internal resources of Prim Fashion Romania</i> , Proceedings of The XIII the Romanian Textile and Leather Conference, October 18 – 20, Iasi, Romania, Buletinul Institutului Politehnic Iasi, Tomul LIII (LVII), Fasc.5, ISSN 1582-6392, pp.839 - 844	2	15/2 = 7,5
89	Sărbu, F., Avasilcăi, S., (2006) <i>Implicațiile utilizării tratamentelor contabile alternative asupra indicatorilor de performanță</i> , Revista de management și inginerie economică, vol. 5, nr. 4, ISSN 1583-624X, pp. 123 - 132	2	15/2 = 7,5
90	Gavril, G., Avasilcăi, S., (2006) <i>Performanță în afaceri – Joly SA</i> , Revista de management și inginerie economică, vol. 5, nr. 3, pp. 105 – 114, ISSN 1583-624X	2	15/2 = 7,5
91	Avasilcăi, S., Huțu, C.A. (2005) <i>Metodologie pentru identificarea profilului de performanță al postului pe baza modelului stakeholderilor</i> , Revista de management și inginerie economică, vol. 4, nr. 1, pp. 59 – 72, ISSN 1583-624X	2	15/2 = 7,5
92	Huțu, C.A., Avasilcăi, S. (2005) <i>Metodologie pentru evaluarea performanței resurselor umane: studiu de caz</i> , Revista de management și inginerie economică, vol. 4, nr. 2, pp. 65 – 76, ISSN 1583-624X	2	15/2 = 7,5
93	Avasilcăi, S., Manca, F., Bercea, Ș., Cocca, E. (2003) <i>Definirea cerințelor de performanță. Studiu de caz S.C. PASTILA S.A.</i> , Revista de management și inginerie economică, vol. 2, nr. 1, pp. 65 - 76, ISSN 1583-624X	2	15/2 = 7,5
94	Rusu, C., Condurache, Ghe., Avasilcăi, S., Huțu, C.A. (2003) <i>Managementul inovării în întreprinderile mici și mijlocii din România</i> , Revista de management și inginerie economică, vol. 2, nr. 2, pp. 37 - 42, ISSN 1583-624X	2	15/2 = 7,5
95	Avasilcăi, S., Hutu, C. A. (2003) <i>Technological Toolkit for Entrepreneurs @ 40: Research report on training needs in Romania</i> , Buletinul Institutului Politehnic Iași, Tomul XLIX (LIII), Fasc. 1-2, pp. 133 - 143	2	15/2 = 7,5
96	Hutu, C. A., Avasilcăi, S., (2003) <i>Eu Integration: cultural aspects impacting the Romanian companies</i> , Buletinul UTI, Tomul XLIX (LIII), Fasc. 3-4, pp. 107 - 110	2	15/2 = 7,5
97	Avasilcăi, S., Hutu, C. A. (2002) <i>Performance evaluation: a Romanian perspective on european HRM practices</i> , Buletinul UTI, Tomul XLVIII (LII), Fasc. 3-4, pp. 95 - 103	2	15/2 = 7,5
98	Rusu, B., Avasilcăi, S., Bulacovschi, I. (2000) <i>Quality Awareness and Quality Practices Profiles of Some Romanian Companies</i> , Buletinul UTI, XLVI(L):V, 285-288	3	15/3 = 5
99	Rusu, B., Bulacovschi, I., Avasilcăi, S. (2000) <i>Training in Quality – Needs Assessment in Some Romanian Companies</i> , Buletinul UTI, XLVI(L):V, 289-292	3	15/3 = 5
100	Huțu, C., Avasilcăi, S., Verzea, I., Bulacovschi, I. (1997) <i>A Diagnosis Model for Quality Assurance in the Romanian Technical University</i> , Buletinul UTI, XLIII, 1-4, VIII, pp. 125 - 132	4	15/4 = 3,75
TOTAL A.2.2.			655,25

A.2.3. Articole in extenso in reviste/volumele unor manifestari stiintifice nationale/internationale neindexate 6 / nr autori (Reviste); 4 / nr autori (volume conferinte) – 133,43 pct.

Nr.crt.	Titlul lucrării	Nr. autori	Punctaj
1.	Galateanu (Avram), E., Avasilcai, S. (2018) The use of crowdsourcing within textile industry, Proceedings of 16th Romanian Textiles and Leather Conference, 7 - 9 Noiembrie, Iași, ISBN: 978 – 606 – 685 -174 – 9, pp. 456 – 461	2	4/2= 2
2.	Alexa, L., Avasilcai, S., Pislaru, M. (2016) <i>Social Media and the Fashion Industry: A Conceptual Approach</i> , Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 442 - 447	3	4 / 3 = 1,33
3.	Rusu, G., Avasilcai, S. (2016) „Linking employee performance to strategic human resource management”, In: Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 448-451	2	4 / 2 = 2
4.	Galateanu (Avram), E., Avasilcai, S. (2016) “Business Ecosystem Health: Linking Performance to Actors Roles”, In: Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 456 – 461.	2	4 / 2 = 2
5.	Bujor, A., Avasilcai, S. (2016) „Bibliographic synthesis on definitions of creative industries”, In: Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 452-455	2	4 / 2 = 2
6.	Zaharia, A., Avasilcai, H., C.A. (2016) <i>The role of Innovation in Competitive Advantage Achievement</i> , ”, In: Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 462-468	3	4/3= 1.33
7.	Galateanu (Avram), E., Avasilcai, S. (2016) <i>Business Ecosystem Health: Linking Performance to Actors Roles</i> In: Proceedings of 16th Romanian Textiles and Leather Conference, 27-29 October 2016 Iasi, Ed. Performantica, ISSN: 2285 – 5378, pp. 456-461	2	4 / 2 = 2
8.	Galateanu (Avram) E., Avasilcai, S. (2014) „Business Ecosystem Health Revised”, MakeLearn: Management, Knowledge and Learning International Conference 2014, 25 – 28 Iunie, Portoroz, Slovenia, ISSN: 2232 – 3309	2	4 / 2 = 2
9.	Galateanu (Avram) E., Avasilcai, S. (2014) „Collaboration versus Coopetition”, Proceedings of 15th Romanian Textiles and Leather Conference, 4-6 Septembrie 2014, ISBN: 978 – 606 – 685 -174 – 9	2	4 / 2 = 2
10.	Rusu, G., Avasilcai, S. (2014) „Human Resources Motivation: An Integrative Model”, Proceedings of the 15th Romanian Textiles and Leather Conference – CORTEP 2014, 3-6 septembrie 2014, Poiana Brașov, România	2	4 / 2 = 2
11.	Nacu, C.M., Avasilcai, S. (2014) „Comparative analysis of entrepreneurship performance' measurement initiatives”, Proceedings of the 15th Romanian Textiles and Leather Conference – CORTEP 2014, 4-6 September 2014, Poiana Brașov, Romania	2	4 / 2 = 2
12.	Bujor, A., Avasilcai, S., (2014) „The Entrepreneur and Business Management in Creative Industries”, Proceedings of the 15th Romanian Textiles and Leather Conference – CORTEP 2014, 4-6 September 2014, Poiana Brașov, Romania	2	4 / 2 = 2
13.	Pop, C., Bacali, L., Avasilcai, S. (2009) <i>Assessing entrepreneurial competences as a premise of business development</i> , KSI Transactions on Knowledge Society, Volume 4, 2009, ISSN 1313-4787	3	6 / 3 = 2
14.	Pop, C., Bodea, A., Avasilcai, S. (2009) <i>Studies regarding the development of entrepreneurial skills</i> , KSI Transactions on Knowledge Society, Volume 4, 2009, ISSN 1313-4787, pag. 32 – 33	3	6 / 3 = 2
15.	Bacali, L., Avasilcai S. (2008) <i>Why don't the Firms get Involve in Sustainable development</i> , KSI Transactions on Knowledge Society, Vol. I, ISSN 1313-4787, pag. 17-18	2	6 / 2 = 3
16.	Bacali, L., Avasilcai S. (2008) <i>Research regarding the implication of resources and performances of a firm from the perspective of sustainable development</i> , KSI Transactions on Knowledge Society, Vol. I, ISSN 1313-4787, pag. 38-41	2	6 / 2 = 3
17.	Bacali L., Avasilcai S., Cordoș R.C., (2008) <i>Performances économiques et financières des PME de Roumanie</i> , Scientific Proceedings of the Scientific-Technical Union of Mechanical Engineering, Vol I(104), Jan XV, June 2008, ISSN 1310-3946, pag. 238-240	3	4 / 3 = 1.33
18.	Bacali L., Cordoș R.C., Avasilcai S. (2008) <i>Sur les petites et moyennes entreprises de Roumanie</i> , Scientific Proceedings of the Scientific-Technical Union of Mechanical Engineering, Vol I(104), Jan XV, June 2008, ISSN 1310-3946, pag. 241-242	3	4 / 3 = 1.33
19.	Avasilcai, S. (2003) <i>Performance levels of enterprise development: The design of a research methodology (I)</i> , în Culegerea de lucrări științifice a Conferinței Științifice Internaționale “Tehnologii moderne. Calitate. Restructurare - TMCR03”, Ed. Univ. Tehnice a Moldovei, Chisinau, Republica Moldova, ISBN 9975-9748-0-5; ISBN 9975-9748-5-6 (vol. 5) pp. 13 - 16	1	4 / 1 = 4
20.	Avasilcai, S. (2003) <i>Performance levels of enterprise development: The design of a research methodology (II)</i> , în Culegerea de lucrări științifice a Conferinței Științifice Internaționale “Tehnologii moderne. Calitate. Restructurare - TMCR03”, Ed. Univ. Tehnice a Moldovei, Chisinau, Republica Moldova, ISBN 9975-9748-0-5; ISBN 9975-9748-5-6 (vol. 5), pp. 17 - 20	1	4 / 1 = 4
21.	Avasilcai, S. (2003) <i>Performance Related Pay: Observations from Romanian Industrial Organisations</i> , în Culegerea de lucrări științifice a Conferinței Științifice Internaționale “Tehnologii moderne. Calitate. Restructurare - TMCR03”, Ed. Univ. Tehnice a Moldovei, Chisinau, Republica Moldova, ISBN 9975-9748-0-5; ISBN 9975-9748-5-6 (vol. 5), pp. 21 - 24	1	4 / 1 = 4
22.	Avasilcai, S. (2002) <i>Metode și rezultate in evaluarea performantei. Partea I: Cadrul metodologic al cercetării</i> , in Proceedings of the XII Textile and Leather Romanian Conference, Ed. Performantica, Iasi, ISBN 973-8075-43-2, pp. 103 - 108	1	4 / 1 = 4
23.	Avasilcai, S. (2002) <i>Metode și rezultate in evaluarea performantei. Partea II: Rezultate ale cercetării</i> , in Proceedings of the XII Textile and Leather Romanian Conference, Ed. Performantica, Iasi, ISBN 973-8075-43-2, pp. 109 - 114	1	4 / 1 = 4
24.	Avasilcai, S. (2002) <i>Metode și rezultate in evaluarea performantei. Partea III: Interpretari si</i>	1	4 / 1 = 4

	concluzii, in Proceedings of the XII Textile and Leather Romanian Conference, Performantica Publishing House, Iasi, ISBN 973-8075-43-2, pp. 115 - 120		
25.	Avasilcai, S., Hutu, C.A., Rusu, C., Condurache, Ghe. (2001) <i>Managerial Practices of Innovative SMEs' Managers: The Romanian Case</i> , in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-580-9, pp. 17 - 25	4	4 / 4 = 1
26.	Avasilcai, S. (2001) <i>Relația procese de comunicare - cultură organizațională în managementul performanței (I)</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-580-9, pp. 355 - 360	1	4 / 1 = 4
27.	Avasilcai, S. (2001) <i>Relația procese de comunicare - cultură organizațională în managementul performanței (II)</i> in Rusu, C. (Ed.) "Management of Technological Changes", "Economica" Publishing House, București, ISBN 973-590-580-9, pp. 361 - 368	1	4 / 1 = 4
28.	Avasilcai, S. (2001) <i>Managing Organisational Performance Towards a Shared Vision - Practices in Romanian Organisations</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-580-9, pp. 419 - 424	1	4 / 1 = 4
29.	Avasilcai, S. (2001) <i>Setting Performance Objectives - Observations from Romanian Organisations (part 1)</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-580-9, pp. 425 - 430	1	4 / 1 = 4
30.	Avasilcai, S. (2001) <i>Setting Performance Objectives - Observations from Romanian Organisations (part 2)</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-580-9, pp. 431 - 436	1	4 / 1 = 4
31.	Rusu, C., Avasilcai, S., Hutu, C.A., Rusu, B. (2001) <i>European Dimension in Quality Assurance: Assessment and Conclusions</i> in Rusu, C. (Ed.) "European Dimension in Quality Assurance", Ed. Economica, București, ISBN 973-590-581-7, pp. 17 - 22	4	4 / 4 = 1
32.	Anghelache, I.M., Avasilcai, S. (2001) <i>European Dimension of Quality Control</i> in Rusu, C. (Ed.) "European Dimension in Quality Assurance", Ed. Economica, București, ISBN 973-590-581-7, pp. 49 - 55	2	4 / 2 = 2
33.	Moustakis, V., Avasilcai, S., Hutu, C.A. (2001) <i>Using QFD to Design an International Master's Program in Quality Management</i> in Rusu, C. (Ed.) "European Dimension in Quality Assurance", Ed. Economica, București, ISBN 973-590-581-7, pp. 363 - 369	3	4 / 3 = 1.33
34.	Bulacovschi, I., Avasilcai, S., Cosma, C. (2000) <i>What about Romanian technical higher education: elite or mass education in Quality Assurance Procedures for the Romanian Technical Higher Education (II)</i> , Ed. Economica, București, ISBN 973-590-340-7, pp. 94 - 104	3	4 / 3 = 1.33
35.	Avasilcai, S., Hutu, C.A., Rusu, C. (1999) <i>Technological Change and Performance: Questionnaire Development</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-226-5, pp. 175 - 178	3	4 / 3 = 1.33
36.	Avasilcai, S., Rusu, C. (1999) <i>Measuring Performance and Assessing the Measurement Approach</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-226-5, pp. 295 - 298	2	4 / 2 = 2
37.	Hutu, C.A., Avasilcai, S., Rusu, C. (1999) <i>Technological Change and Corporate Culture: Questionnaire Development</i> in Rusu, C. (Ed.) "Management of Technological Changes", Ed. Economica, București, ISBN 973-590-226-5, pp. 185 - 190	3	4 / 3 = 1.33
38.	Avasilcai, S. (1998) <i>Proiectarea indicatorilor de performanță</i> , Proceedings of SIMPEC'98, Ed. "Infomarket", Brașov, ISBN 973-98329-6-2, ISBN 973-98329-7-0, vol. 3, pp. 68 - 76	1	4 / 1 = 4
39.	Avasilcai, S. (1998) <i>Implementarea indicatorilor de performanță</i> , Proceedings of SIMPEC'98, Ed. "Infomarket", Brașov, ISBN 973-98329-6-2, ISBN 973-98329-7-0, vol. 3, pp. 77 - 85	1	4 / 1 = 4
40.	Avasilcai, S. (1997) <i>Indicatorii de performanță - un potențial instrument de asigurare a calității în învățământul superior tehnic</i> în "Asigurarea calității în învățământul superior tehnic din România", Ed. "Gh. Asachi", Iași, ISBN 973-9178-47-2, pp. 141 - 150	1	4 / 1 = 4
41.	Avasilcai, S., Cosma, C., Bulacovschi, I. (1997) <i>Semnificații ale conceptului de calitate în învățământul superior</i> , în "Asigurarea calității în învățământul superior tehnic din România", Ed. "Gh. Asachi", Iași, ISBN 973-9178-47-2, pp. 61 - 67	3	4 / 3 = 1.33
42.	Cosma, C., Avasilcai, S., Bulacovschi, I. (1997) <i>Dominanțe ale învățământului superior: cercetarea sau activitatea didactică?</i> , în "Asigurarea calității în învățământul superior tehnic din România", Ed. "Gh. Asachi", Iași, ISBN 973-9178-47-2, pp. 91 - 94	3	4 / 3 = 1.33
43.	Cosma, C., Avasilcai, S., Bulacovschi, I. (1997) <i>Auditul intern al calității în învățământul superior</i> , în "Asigurarea calității în învățământul superior tehnic din România", Ed. "Gh. Asachi", Iași, ISBN 973-9178-47-2, pp. 151 - 156	3	4 / 3 = 1.33
44.	Hutu, C., Cosma, C., Avasilcai, S., Verzea, I., Bulacovschi, I. (1997) <i>Un model de diagnoză pentru asigurarea calității în universitățile tehnice românești</i> , în "Asigurarea calității în învățământul superior tehnic din România", Ed. "Gh. Asachi", Iași, ISBN 973-9178-47-2, pp. 175 - 180	5	4 / 5 = 0.8
45.	Avasilcai, S. (1997) <i>Indicatori în managementul performanței</i> , Proceedings of CORTP'97, Ed. "Ankarom", Iași, ISBN 973-9306-15-2, pp. 181 - 186	1	4 / 1 = 4
46.	Avasilcai, S. (1997) <i>Abordări practice ale managementului performanței. Studiu de caz : BTC Logistics (I)</i> , Proceedings of CORTP'97, Ed. "Ankarom", Iași, ISBN 973-9306-15-2, pp. 169 - 174	1	4 / 1 = 4
47.	Avasilcai, S. (1997) <i>Abordări practice ale managementului performanței. Studiu de caz : BTC Logistics (II)</i> , Proceedings of CORTP'97, Ed. "Ankarom", Iași, ISBN 973-9306-15-2, pp. 175 - 180	1	4 / 1 = 4
48.	Avasilcai, S. (1997) <i>Măsurarea performanțelor operaționale ale unei organizații</i> , Volumele Conferinței Internaționale de Management, 1997, Timișoara, I, pp. 41 - 44	1	4 / 1 = 4
49.	Avasilcai, S. (1997) <i>Probleme privind măsurarea performanțelor manageriale</i> , Volumele Conferinței Internaționale de Management, 1997, Timișoara, I, pp. 37 - 40	1	4 / 1 = 4
50.	Avasilcai, S. (1996) <i>Elemente definitorii ale managementului performanței</i> , Buletinul AGIR, Anul I, no.2, Oct.-Dec., pp. 27 - 28	1	4 / 1 = 4
51.	Avasilcai, S., Rusu, C. (1995) <i>Considerații asupra evaluării performanțelor sistemelor de producție</i> , Volumele Conferinței de Management, Iași, 23 - 25 noiembrie 1995, Vol. II, pp. 62 - 66	2	4 / 2 = 2
TOTAL A2.3.			133.43

**A.2.5. Granturi / proiecte câștigate prin competiție
(Director/ responsabil/membru în echipă) – 630,96 pct.**

Nr.crt.	Titlul contractului	Punctaj
A.2.5.1. Director/ Responsabil - Minim 2D sau 4R*** pentru Profesor - 456.96 pct.		
A.2.5.1.1 Internationale – 27.45 pct.		20* val / (10 mii € *nr ani)
1	Leonardo da Vinci 2002-A/02/B/F/PP-124.210 "Technological Toolkit for Entrepreneurs @ 40 – TTE@40", 2002 – 2005, valoare 250.491 EURO, Coordonator Vienna University of Technology – Director proiect UTI , Valoare buget UTI 32.500 Euro	21.67
2	Leonardo da Vinci P/00/B/F/PP-125024 "Interactive Learning for Innovation Management - I@LIM", 2001 – 2003, valoare 209.216 EURO, Coordonator Instituto Superior de Gestao, Lisabona, PT – Director proiect UTI , valoare buget UTI 29.951 Euro	19.97
3	TEMPUS-PHARE IMG-95-RO-2096 "Performance Management", University of Derby, School of Management, Marea Britanie, 1996, 3740 ECU; Grant individual	7.48
A.2.5.1.2 Nationale – 429.51 pct.		10* val/ (10 mii € *nr ani)
1	PN-III-P2-2.1-PED-2016-0689, Digital Innovation Model for Business Ecosystems from Creative Industries - CRE@TIVE.BIZ, 2017-2018, contract nr. 210PED/2017, Director proiect , contract nr. 210PED/2017, 496.940 RON = 108.230,43 € (1 € = 4,5915 curs InforEuro 09.2017)	10 * 108.230,43 / (10.000*1,33) = 81,38
2	Proiect PN-II-PT-PCCA-2013-4-1811 "E-solutii de inovare prin implicarea pro-activa a clientilor in crearea de valoare pentru cresterea competitivitatii organizationale" (E-PICUS), 2014-2017, contract nr. 322/2014, Director proiect , 1.273.576 RON = 290.472,35 € (1 € = 4,3845 RON la 01.07.2014)	10 * 290.472,35 / (10.000*2) = 145,24
3	Proiect ID-2386, PNCDI II – Program IDEI, „Dezvoltarea prin modelari neuro-fuzzy de solutii personalizate pentru sisteme de indicatori de masurare a performantei dedicate competitivitatii durabile a firmei industriale antreprenoriale”, 2009 – 2011, Contract 770/2009, Director proiect , 353.650 RON = 84.417,44 € (1 € = 4.1893 RON 03.04.2009)	10 * 84.417,44 / (10.000*3) = 28,14
4	Proiect Complex PC 3789, PNCDI II – Program Parteneriate in domeniile prioritare, "Parteneriat pentru cercetare de excelenta in dezvoltarea aptitudinilor antreprenoriale si a capitalului uman competitiv in economia si societatea bazate pe cunostere si inovare - CE@ANPART", 2007 – 2010, contract nr. 91-069/14.10.2007, Director proiect , 1.454.905 RON = 438.528,20 € (1 Euro = 3, 3177 RON la 14.09.2007)	10 * 438.528,20 / (10.000*3) = 146,18
5	Proiect Program IMPACT "Centru de excelență (CDI) în managementul performant al sistemelor de producție industriale avansate – CEMSIND", iunie 2007, valoare 100.000 RON (valoare solicitată 10.384.748,5 RON = 2.967.071 Euro) – Director proiect , 28.571,43 €	10 * 28.571,43 / (10.000*1) = 28,57
A.2.5.2. Membru in echipa – 174 pct.		
A.2.5.2.1 Internationale – 84 pct.		4*nr.ani participare in proiect
1	Multilateral Project-Development of Innovation Project no: 134124-LLP-1-2007-1-RO-LEONARDO-LMP/ Agreement number: 2007-3111/001-001 LE3-MULPRO VTC SHOE: VIRTUAL TRAINING CENTRE FOR SHOE DESIGN (http://www.virtual-shoedesign.com), 2008 – 2009, Buget proiect UTI 114864 euro (424966.8 RON), Coordonator UTI – Membru (cercetator/trainer) în echipa UTI	4*2 = 8
2	Proiect AUF PCSI code 43 "Recherches sur le comportement entrepreneurial y compris durable de la jeunesse et des femmes dans les PME de Roumanie, du Congo et du Vietnam – du stade actuel aux perspectives de developpement", 2006 –2008, valoare 18.500 Euro, Coordonator Universitatea Tehnica Cluj-Napoca, Membru in echipa UTI	4*3 = 12
3	Leonardo da Vinci RO/2004/93144/EX "Perfecționarea sistemului de management universitar românesc pentru adaptarea la standardele Uniunii Europene", 2006, valoare 50.000 EURO, Coordonator UTI – Membru în echipa UTI	4*2 = 8
4	TEMPUS – PHARE IB JEP-14208-99: "European Dimension in Quality Assurance", 1999 – 2001, valoare 229.584 EURO, Coordonator UTI – Project Manager în echipa UTI	4*3 = 12
5	TEMPUS – PHARE CME 03613-97: "Quality Assurance Procedures for the Romanian Technical Higher Education", 1998 – 2000, valoare 32.000 EURO, Coordonator University of Derby, UK – Project Manager în echipa UTI	4*3 = 12
6	TEMPUS – PHARE CME 02111-96: "A Quality Assurance System for Romanian Technical Universities", 1996 – 1997, valoare 50.000 EURO, Coordonator University of Derby, UK – Project Manager în echipa UTI	4*2 = 8
7	TEMPUS – PHARE JEP-11494-96: "Universities' Delivery of Continuing Education", 1996 – 1999, valoare 311.000 ECU, Coordonator University of Derby, UK – Project Manager în echipa UTI	4*3 = 12
8	TEMPUS-PHARE Program JEP S_07324-94: "Organisation et Gestion de la Production", 1995 – 1997, valoare 320.000 ECU, Coordonator Universitatea « Politehnica » Timisoara, Membru in echipa UTI	4*3 = 12
A.2.5.2.2 Nationale – 90 pct.		2*nr.ani participare in proiect
1	Proiect PNCDI II – Parteneriate in domeniile prioritare "Tehnici de evaluare comparativa a calificarii universitare in Romania", 2007 – 2010, contract 91-047/14.10.2007, Coordonator ASE București - membru in echipa UTI	2*3 = 6
2	Proiect PNCDI II – Parteneriate "Structuri textile compozite pentru sisteme de protectie impotriva radiatiilor electromagnetice", 2007 – 2010, contract nr. 98-048/14.10.2007, valoare 2.000.000 RON, Coordonator UTI –	2*3 = 6

	Membru în echipa UTI	
3	Proiect INFOSOC, CEEX modulul I, "Cercetari exploratorii privind crearea si dezvoltarea interfeței consumator-produs de incaltaminte in vederea realizarii rapide a prototipurilor", 2006 – 2008, contract nr.106/2006, Bugetul UTI 838850 RON, Coordonator UTI Funcția în cadrul proiectului- cercetator	2*3 = 6
4	Proiect CEEX "Eficiența învățământului universitar în România în perspectiva dinamicii cerințelor educațional-formative", 2005 – 2008, contract nr. 66/2005, valoare 1.500.000 RON, Coordonator ASE București – Membru în echipa UTI	2*3 = 6
5	Proiect CALIST ECO-INT „Sistem interactiv de evaluare a performanței managementului calității mediului în întreprinderile din România”, contract nr. 5433/8.11.2004, valoare 735.668.000 ROL, 2004 – 2006, Coordonator UTI – Membru în echipa UTI	2*3 = 6
6	Proiect CALIST, subproiect 4, proiect 3, tip QM "Sistem pentru creșterea calității transferului de informații în cadrul întreprinderii și facilitarea comunicării cu mediul exterior prin Internet la S.C. AGRICOLA INTERNATIONAL S.A. BACĂU", 2001 – 2003, contract nr. 2407/15.10.2001, valoare 167.000 EURO, Coordonator UTI – Membru în echipa UTI;	2*3 = 6
7	Proiect CNFIS COD 142 "Dezvoltarea învățământului universitar de inginerie economica prin cooperare interuniversitară", 2000 - 2003, valoare 300.000 USD, Coordonator Universitatea Tehnică Cluj-Napoca - Membru în echipa UTI;	2*3 = 6
8	PROIECT BM - CNFIS "Crearea unei rețele naționale de întreprinderi simulate în universități din România", cod 93 / Runda 3, 1999 – 2002, valoare 370.000 USD, Coordonator UTI – Membru în echipa UTI;	2*3 = 6
9	Proiect C.N.C.S.I.S, Proiect tip D, "Centru de studii aprofundate și doctorale în managementul schimbărilor tehnologice", 1998 – 2001, contract nr. 44058, valoare 70.000 USD;	2*3 = 6
10	PHARE 2005 / 017-553.04.02.070 "Rețea de excelență pentru instruire și informare în domeniul calității", 2007 – 2008, valoare 75.000 EURO, Coordonator S.C. CCMIMM S.R.L. – Membru în echipa UTI	2*2 = 4
11	PHARE 2005 / 017-553.04.02.071 "Centrul mobil de competențe în managementul proiectelor", 2007– 2008, valoare 75.000 EURO, Coordonator S.C. CCMIMM S.R.L. – Membru în echipa UTI	2*2 = 4
12	PHARE RO 2002/000-586.05.02.02.015 „Crearea de competențe în designul confecțiilor textile și dezvoltarea organizațională a întreprinderilor de profil din Regiunea Nord-Est, impuse de liberalizarea pieței și aderarea României la U.E.”, EURO, 2004 – 2005, valoare 75.000 EURO, Coordonator UTI – Membru în echipa UTI	2*2 = 4
13	Phare 123 / RO-0007.02.01 "Formarea de resurse umane pentru structurile de afaceri inovativ – tehnologice", 2003 – 2004, valoare 75.000 EURO, Coordonator Consiliul Județean Iași – Membru în echipa UTI;	2*2 = 4
14	PHARE – PROGRES "Dezvoltarea resurselor umane la SC Nicolina SA Iași", 1999 – 2000, valoare 50.000 EURO	2*2 = 4
15	PHARE – PROGRES "Restructurarea departamentului resurse umane la SC Aerostar SA Bacău", 1999 – 2000, 50.000 EURO;	2*2 = 4
16	Proiect de cercetare/ consultanță "Proiectarea strategiei de resurse umane și a sistemelor asociate în vederea creșterii eficacității și eficienței managementului resurselor umane la SC Electrica SA Bacău", 2004	2*1 = 2
17	Proiect de cercetare/ consultanță: "Căi de creștere a productivității muncii la SC KOBER SA Piatra Neamț", 2003	2*1 = 2
18	Proiect de cercetare/ consultanță: "Rolul culturii organizaționale și al măsurării performanței în conducerea S.C. Nicolina S.A. pe principiul centrelor de profit", contract de consultanță nr. 17109/1999	2*1 = 2
19	Proiect de cercetare/ consultanță: "Utilizarea indicatorilor de performanță în conducerea schimbărilor tehnologice", beneficiar S.C. Aerostar S.A., contract nr. 215/2000	2*1 = 2
20	Proiect de cercetare/ consultanță: "Reorganizarea S.C. Incov S.A. Alba Iulia pe principiul centrelor de profit în vederea creșterii performanțelor economice", contract nr. 18931/1997	2*1 = 2
21	Proiect de cercetare/ consultanță: "Studiu pentru reorganizarea S.C. Nicolina S.A. pe principiul centrelor de profit în vederea creșterii performanțelor economice", contract nr. 10563/10.07.1996	2*1 = 2
TOTAL A.2.5.		630,96 pct

A.2.6. Coordonare/ dezvoltare laborator/ centru cercetare (daca este si didactic, punctajul se cuantifica o singura data) – Responsabil – 40 pct

Centrul de cercetari si studii antreprenoriale – 40 pct. – Proiect Complex PC 3789, PNCDI II – Program Parteneriate în domeniile prioritare, "Parteneriat pentru cercetare de excelență în dezvoltarea aptitudinilor antreprenoriale si a capitalului uman competitiv în economia si societatea bazate pe cunoștere si inovare - CE@ANPART", 2007 – 2010, contract nr. 91-069/14.10.2007, **Director proiect**

A.3. RECUNOASTEREA SI IMPACTUL ACTIVITATII

A.3.1. Vizibilitate în baze de date internaționale – 1.205,42 pct.

A.3.1.1. Numar de citari în articole indexate ISI (10/nr. autori articol citat) – 316,67 pct.

Nr. crt.	Titlul lucrării citate	Nr. citari	Sursa	Punctaj
1	Bujor, A., Avasilcai, S. (2024) <i>Open Innovation in the Creative Industries: A Case Study of An Italian Food Company</i> , Environmental Engineering And Management Journal, Volume 23, Issue 1, pp. 211-219, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1 https://www.webofscience.com/wos/woscc/full-	1	https://www.webofscience.com/wos/woscc/summary/8cc9e2b2-8c7e-4e6f-965f-9bcb2f87d086-015f835f25/date-descending/1	10/2 = 5

	record/WOS:001235350200014			
2	Rusu, B; Sandu, CB; Avasilcai, S ; David, I, (2023) <i>Acceptance of Digital Transformation: Evidence from Romania</i> , SUSTAINABILITY, Volume 15, Issue 21, pp. 1-17, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su152115268 https://www.webofscience.com/wos/woscc/full-record/WOS:001100442900001	4	https://www.webofscience.com/wos/woscc/summar/y/739f37f1-f234-4854-95e2-04c488270de4-015f836235/date-descending/1	40/4 = 10
3	Bujor, A., Avasilcai, S. (2023) <i>Open innovation in creative industries. Development of a conceptual model</i> , Environmental Engineering And Management Journal, Volume 22, Issue 9, Page 1571-1580, ISSN 1582-9596, eISSN 1843-3707 IF 2022: 1,1, DOI 10.30638/eemj.2023.132 https://www.webofscience.com/wos/woscc/full-record/WOS:001141698600008	1	https://www.webofscience.com/wos/woscc/summar/y/e76cb89c-b6a8-47d3-94b9-b3c5833d5849-015f836fd2/date-descending/1	10/2 = 5
4	Tudose, M.B, Georgescu, A., Avasilcai, S. (2023) <i>Global Analysis Regarding the Impact of Digital Transformation on Macroeconomic Outcomes</i> , SUSTAINABILITY, Volume 15, Issue 5, pp. 1-21, e-ISSN 2071-1050, IF 2022: 3,9, DOI 10.3390/su15054583 https://www.webofscience.com/wos/woscc/full-record/WOS:000947649300001	4	https://www.webofscience.com/wos/woscc/summar/y/bce934cb-b3da-421e-b121-876ef9254eaa-015f837811/date-descending/1	40/3 = 13,33
5	Georgescu, A., Peter MK, Avasilcai, S. (2022) <i>A business ecosystem framework for SME development through associative and non-associative business structures in the digital age</i> , COGENT BUSINESS & MANAGEMENT, Volume 9, Issue 1, IF 2022: 3, DOI 10.1080/23311975.2022.2143310 https://www.webofscience.com/wos/woscc/full-record/WOS:000882809800001	3	https://www.webofscience.com/wos/woscc/summar/y/ee13a4a9-b8e7-421f-a39d-5c56bfd4982a-015f83f72b/date-descending/1	30/3 = 10
6	Alexa, L., Pislaru, M., Avasilcai, S. , Lucescu, L., Bujor, A., Avram E. (2022). <i>Exploring Romanian Engineering Students' Perceptions of Covid-19 Emergency e-Learning Situation. A Mixed-Method Case Study</i> . Electronic Journal of e-Learning, 20(1), pp. 19-35. ISSN 1479-4403. doi: https://doi.org/10.34190/ejel.20.1.2190 . WOS:000799107600002. Impact Factor: 2,2 https://www.webofscience.com/wos/woscc/full-record/WOS:000799107600002	17	https://www.webofscience.com/wos/woscc/summar/y/3995f192-bee5-4870-8887-e66bc942504b-015f8404ad/date-descending/1	170/6 = 28,33
7	Tudose, M. B., Rusu, V. D., Avasilcai, S. (2022). <i>Financial performance – determinants and interdependencies between measurement indicators</i> . Business, Management and Economics Engineering, 20(1), 119–138, Emerging Sources Citation Index (ESCI) https://doi.org/10.3846/bmee.2022.16732 https://www.webofscience.com/wos/woscc/full-record/WOS:000798486600006	9	https://www.webofscience.com/wos/woscc/summar/y/bc9406d2-833d-4389-9a5d-15b21689aabc-015f840e30/date-descending/1	90/3 = 30
8	Tudose, M.B, Rusu, V.D., Avasilcai, S. (2021) <i>Performance Management for Growth: A Framework based on EVA</i> , Journal of Risk and Financial Management, Volume 14, Issue 3, Article Number 102 DOI 10.3390/jrfm14030102 https://www.webofscience.com/wos/woscc/full-record/WOS:000633780900001	6	https://www.webofscience.com/wos/woscc/summar/y/c28d1c9f-8a4b-4481-94ac-b700de2ee7d6-015f841675/date-descending/1	60/3 = 20
9	Hulubei (Georgescu) A., Avasilcai S. (2020) <i>Event-Based Marketing: A Trendy and Emotional Way to Engage with the Public</i> . In: Rocha Á., Reis J., Peter M., Bogdanović Z. (eds) <i>Marketing and Smart Technologies</i> . Smart Innovation, Systems and Technologies, vol 167. Springer, Singapore, Print ISBN 978-981-15-1563-7, Online ISBN 978-981-15-1564-4, pp. 156 – 165, DOI https://doi.org/10.1007/978-981-15-1564-4_16 https://www.webofscience.com/wos/woscc/full-record/WOS:000833547500016	1	https://www.webofscience.com/wos/woscc/summar/y/60bc9ee8-5309-4c44-b7ae-8b1684597bab-015f841a2f/date-descending/1	10/2= 5
10	Herghiligiu I.V., Robu I.-B., Pislaru M., Vilcu A., Asandului A.L., Avasilcai S. and Catalin Balan, <i>Sustainable Environmental Management System Integration and Business Performance: A Balance Assessment Approach Using Fuzzy Logic, Sustainability</i> 2019, Volume11, Issue19, Article number: 5311; https://doi.org/10.3390/su11195311 https://www.webofscience.com/wos/woscc/full-record/WOS:000493525500170	28	https://www.webofscience.com/wos/woscc/full-record/WOS:000493525500170	280/7 = 40
11	Avasilcai, S. , Bujor, A. (2018) „ <i>Open Innovation in Creative Industries. Part II: The Case of Threadless</i> ” 062002, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, 1-7, doi:10.1088/1757-899X/400/6/062002	2	https://www.webofscience.com/wos/woscc/summar/y/55dc465f-025e-4c01-af95-742200baaf56-015f842ba4/date-descending/1	20/2 = 10
12	Avasilcai, S. , Galateanu (Avram), E. (2018) „ <i>Co-creators in innovation ecosystems. Part II: Crowdspring's crowd in</i>	1	https://www.webofscience.com/wos/woscc/summar/y/6c7e16a6-c02b-4716-a1ff-faab11a70744-	10/2 = 5

	action" 062001, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, pp. 1-10doi:10.1088/1757-899X/400/6/062001		015f84356f/date-descending/1	
13	Bujor, A., Avasilcai, S. (2018) „Open Innovation in Creative Industries. Part I: Innovation and Design" 062007, ModTech 2018 „Modern Technologies in Industrial Engineering”, IOP Conference Series: Materials Science and Engineering, vol. 400, iss. 6, pp. 1-8, doi:10.1088/1757-899X/400/6/062007	1	https://www.webofscience.com/wos/woscc/summary/9eb9da03-260d-46c7-82e5-fd1454321173-015f843e11/date-descending/1	10/2 = 5
14	Butnariu, Anca; Avasilcai, Silvia (2015) <i>The Assessment of The Companies' Sustainable Development Performance</i> 2ND GLOBAL CONFERENCE ON BUSINESS, ECONOMICS, MANAGEMENT AND TOURISM Book Series: Procedia Economics and Finance Volume: 23 Pages: 1233-1238, ISSN: 2212-5671, DOI: 10.1016/S2212-5671(15)00422-0	15	https://www.webofscience.com/wos/woscc/summary/96c29f5b-49b2-4da1-a314-03f22213e171-015f847027/date-descending/1	150/2 = 75
15	Avasilcai, S.; Rusu, G. (2015) <i>Innovation management based on proactive engagement of customers: A case study on LEGO Group. Part II: Challenge of engaging the digital customer</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012144, DOI: 10.1088/1757-899X/95/1/012144	1	https://www.webofscience.com/wos/woscc/summary/2336ffb7-1f0b-4eb2-8afb-c48bdb3ef082-015f8473a0/date-descending/1	10/2 = 5
16	Rusu, G.; Avasilcai, S. (2015) <i>Innovation management based on proactive engagement of customers: A case study on LEGO Group. Part I: Innovation Management at Lego Group</i> MODERN TECHNOLOGIES IN INDUSTRIAL ENGINEERING (MODTECH2015) Book Series: IOP Conference Series-Materials Science and Engineering Volume: 95, ISSN: 1757-8981, Article Number: 012143, DOI: 10.1088/1757-899X/95/1/012143	1	https://www.webofscience.com/wos/woscc/summary/15d83ba0-f87d-40e6-8eb9-cbddd5ec2d87d-015f848a70/date-descending/1	10/2 = 5
17	Avram, Elena; Avasilcai, Silvia (2014) <i>Business Performance Measurement in Relation to Corporate Social Responsibility: A conceptual Model Development</i> 2ND WORLD CONFERENCE ON BUSINESS, ECONOMICS AND MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 109 Pages: 1142-1146, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2013.12.601	5	https://www.webofscience.com/wos/woscc/summary/4aee4af8-78ff-427c-8391-36b90940a3fa-015f848ef3/date-descending/1	50/2 = 25
18	<u>NEURO-FUZZY MODEL FOR ENVIRONMENTAL IMPACT ASSESSMENT</u> By: Pislaru, Marius; Trandabat, Alexandru; Avasilcai, Silvia Conference: 1st International Symposium on Control and Metrology of Environmental Quality Factors Location: Iasi, ROMANIA Date: NOV 23-27, 2010 Sponsor(s): Fac Chem Engr & Environm Protect; Dept Environm Engr ENVIRONMENTAL ENGINEERING AND MANAGEMENT JOURNAL Volume: 10 Issue: 3 Pages: 381-386 Published: MAR 2011	4	http://apps.webofknowledge.com/CitingArticles.do?product=UA&SID=V1IjKW9fSWMyJdQhyrb&se arch_mode=CitingArticles&parentProduct=UA&parentQid=1&parentDoc=8&REFID=415962840&betterCount=3&excludeEventConfig=ExcludeIfFromNonInterProduct&cacheurlFromRightClick=no	30/3 = 10
19	<u>ROMANIA: ENTREPRENEURIAL VALUES AND SUSTAINABILITY</u> By: Avasilcai, Silvia; Hutu, Carmen Aida ENVIRONMENTAL ENGINEERING AND MANAGEMENT JOURNAL Volume: 9 Issue: 7 Pages: 983-992 Published: JUL 2010	4	http://apps.webofknowledge.com/CitingArticles.do?product=UA&SID=V1IjKW9fSWMyJdQhyrb&se arch_mode=CitingArticles&parentProduct=UA&parentQid=1&parentDoc=11&REFID=338361594&betterCount=3&excludeEventConfig=ExcludeIfFromNonInterProduct&cacheurlFromRightClick=no	40/2 = 20
20	<u>ENTREPRENEURIAL CAPACITY FOR SUSTAINABLE DEVELOPMENT OF ECONOMIC ENVIRONMENT</u> By: Hutu, Aida Carmen; Avasilcai, Silvia ENVIRONMENTAL ENGINEERING AND MANAGEMENT JOURNAL Volume: 8 Issue: 2 Pages: 321-325 Published: MAR-APR 2009	4	http://apps.webofknowledge.com/CitingArticles.do?product=UA&SID=V1IjKW9fSWMyJdQhyrb&se arch_mode=CitingArticles&parentProduct=UA&parentQid=1&parentDoc=18&REFID=327570463&betterCount=4&excludeEventConfig=ExcludeIfFromNonInterProduct&cacheurlFromRightClick=no	40/2 = 20
21	<u>Environmental sustainability based on fuzzy models</u> By: Pislaru, Marius; Avasilcai, Silvia; Trandabat, Alexandru Conference: 4th International Conference on Environmental Engineering and Management Location: Tech Univ Iasi, Iasi, ROMANIA Date: SEP 12-15, 2007 ENVIRONMENTAL ENGINEERING AND MANAGEMENT JOURNAL Volume: 7 Issue: 1 Pages: 25-29 Published: JAN-FEB 2008	8	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	80/3 = 26.67
22	Rusu, Gabriela; Avasilcai, Silvia (2014) <i>Linking human resources motivation to organizational climate</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 51-58, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.459	8	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	80/2 = 40
23	Ivanov, Cristian-Ionut; Avasilcai, Silvia (2014) <i>Measuring the</i>	21	https://www.webofscience.com/wos/woscc/summary	210/2

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24	Nacu, Cosmin Mihai; Avasilcai, Silvia (2014) <i>Technological ecopreneurship: conceptual approaches</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 229-235, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.481	4	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	40/2 = 20
25	Bujor, Adriana; Avasilcai, Silvia (2016) <i>The Creative Entrepreneur: a Framework of Analysis</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 21-28, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.086	27	https://www.webofscience.com/wos/woscc/summary/c9f8e647-4ab6-46d4-8f5d-028c69273b65-015f844a30/date-descending/1	270/2 = 135
26	Galateanu (Avram), Elena; Avasilcai, Silvia (2016) <i>Framing the Competitive Behaviors of Niche Players: the Electric Vehicle Business Ecosystem Perspective</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 342-351, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.124	6	https://www.webofscience.com/wos/woscc/summary/47841a6f-2323-4deb-aad7-7c06267aa022-015f8451a1/date-descending/1	60/2 = 30
27	Rusu, Gabriela; Avasilcai, Silvia ; Hutu, Carmen-Aida (2016) <i>Organizational Context Factors Influencing Employee Performance Appraisal: A Research Framework</i> , 13TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT: MANAGEMENT DURING AND AFTER THE ECONOMIC CRISIS Book Series: Procedia Social and Behavioral Sciences Volume: 221 Pages: 57-65, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2016.05.090	13	https://www.webofscience.com/wos/woscc/summary/60e5aee0-0675-429b-9603-87d1f7de9ed6-015f8460b5/date-descending/1	130/3 = 43,33
28	Butnariu, Anca; Avasilcai, Silvia (2014) <i>Research on the possibility to apply Ecological Footprint as environmental performance indicator for the textile industry</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 344-350, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.495	18	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	180/2 = 90
29	Ivanov, Cristian-Ionut; Avasilcai, Silvia (2014) <i>Performance measurement models: an analysis for measuring innovation processes performance</i> CHALLENGES AND INNOVATIONS IN MANAGEMENT AND LEADERSHIP 12TH INTERNATIONAL SYMPOSIUM IN MANAGEMENT Book Series: Procedia Social and Behavioral Sciences Volume: 124 Pages: 397-404, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2014.02.501	4	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	40/2 = 20
30	Nacu, Cosmin Mihai; Avasilcai, Silvia (2014) <i>Environmental factors influencing technological entrepreneurship: research framework and results</i> 2ND WORLD CONFERENCE ON BUSINESS, ECONOMICS AND MANAGEMENT Book Series: Procedia Social and Behavioral Sciences ISSN 1877-0428, Volume: 109 Pages: 1309-1315, ISSN: 1877-0428, DOI: 10.1016/j.sbspro.2013.12.630	1	https://apps.webofknowledge.com/summary.do?product=WOS&parentProduct=WOS&search_mode=GeneralSearch&qid=48&SID=R1aScd5joAQ5NYGn5YT&page=1&action=sort&sortBy=LC.D;PY.D;AU.A.en;SO.A.en;VL.D;PG.A&showFirstPage=1	10/2 = 5
31	Avasilcai, S. , Bacali, L., Pop, C., Cordos, R., et al. (2009) <i>Antreprenoriai. Cercetări aplicative</i> , Ed. Todesco, Cluj-Napoca, 2009, ISBN 978-973-7695-66-6	1	Cordos, R., Blaga, B. A study regarding the environmental protection in the small and medium enterprises within the Cluj county (2010) <i>Transylvanian Review of Administrative Sciences</i> , (29 E), pp. 51-61. http://www.scopus.com/inward/record.url?eid=2-s2.0-77953300207&partnerID=40&md5=c93429e848d0def128192bf5e2cceb3	10/1 = 10
32	Rusu, G., Avasilcai, S. , Huțu, C.A. (2015) <i>organizational context factors influencing employee performance appraisal: A research framework</i> , Procedia Social and Behavioral Sciences, vol. 221, 57-65	3	http://apps.webofknowledge.com.am.e-nformation.ro/summary.do?product=WOS&parentProduct=WOS&search_mode=AuthorFinder&parentQid=&qid=1&SID=D5OLTzh6ZFsyF8eaI8Q&&update_back2search_link_param=yes&page=2	30/3 = 10
33	Butnariu, A., Avasilcai, S. (2013) <i>Initiatives of textile industry organizations towards environmental issues</i> , Advanced Materials Research, vol. 837, 612-617	1	http://apps.webofknowledge.com.am.e-nformation.ro/summary.do?product=WOS&parentProduct=WOS&search_mode=AuthorFinder&parentQid=&qid=1&SID=D5OLTzh6ZFsyF8eaI8Q&&update_back2search_link_param=yes&page=2	10/2 = 5

			am=yes&page=2	
34	Bujor, A., Avasilcăi, S.(2015) Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part II: The digital customer value added, IOP Conference Series-Materials Science and Engineering, vol.95	1	http://apps.webofknowledge.com.am.e-nformation.ro/summary.do?product=WOS&parentProduct=WOS&search_mode=AuthorFinder&parentQid=&qid=1&SID=D5OLTzh6ZFsyF8eaI8Q&&update_back2search_link_par am=yes&page=2	10/2=5
Total A.3.1.1.				316.67

A.3.1.2. Citari in articole indexate BDI (5/nr. autori articol citat) – 888,75 pct.

Nr. crt.	Titlul lucrării citate	Nr. citări	Sursa	Punctaj
	GOOGLE SCHOLAR			821.25
1	<u>Linking human resources motivation to organizational climate</u> G Rusu, S Avasilcai Procedia-Social and Behavioral Sciences 124, 51-58	40	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=16173004031579336433&as_sdt=5	200/2 = 100
2	<u>Measuring the performance of innovation processes: A Balanced Scorecard perspective</u> CI Ivanov, S Avasilcăi Procedia-Social and Behavioral Sciences 109, 1190-1193	31	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=15563260496117545515&as_sdt=5	155/2 = 77.5
3	<u>Performance Measurement Models: An Analysis for Measuring Innovation Processes Performance</u> CI Ivanov, S Avasilcăi Procedia-Social and Behavioral Sciences 124, 397-404	31	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=17630941481109650594	155/2 = 77.5
4	<u>Business ecosystems architecture</u> E Galateanu, S Avasilcai Fascicle of Management and Technological Engineering 22 (1), 79-84	19	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=9836219833666629802&as_sdt=5	95/2 = 47.5
5	<u>Business performance measurement in relation to corporate social responsibility: A conceptual model development</u> E Avram, S Avasilcai Procedia-Social and Behavioral Sciences 109, 1142-1146	18	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=11122577692016788944&as_sdt=5	90/2 = 45
6	<u>Business performance measurement in relation to corporate social responsibility: A conceptual model development</u> E Avram, S Avasilcai Procedia-Social and Behavioral Sciences 109, 1142-1146	18	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=11122577692016788944	90/2 = 45
7	<u>Human resources motivation: an organizational performance perspective</u> G RUSU, S AVASILCAI - Annals of the Oradea University. Fascicle of ..., 2013	14	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=4965158530404804062	70/2 = 35
8	<u>Research on the possibility to apply Ecological Footprint as environmental performance indicator for the textile industry</u> A Butnariu, S Avasilcai Procedia-Social and Behavioral Sciences 124, 344-350	13	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=15853497428500080368	65/2 = 32.5
9	<u>The Creative Entrepreneur: A Framework of Analysis</u> A Bujor, S Avasilcai Procedia-Social and Behavioral Sciences 221, 21-28	13	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=5639734487757359	65/2 = 32.5
10	<u>Environmental sustainability based on fuzzy models</u> M Pislariu, S Avasilcai, A Trandabat Environmental Engineering and Management Journal 7 (1), 25-29	12	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=3085228388196182147	60/3 = 20
11	<u>Organizational context factors influencing employee performance appraisal: A research framework</u> G Rusu, S Avasilcăi, CA Huțu Procedia-Social and Behavioral Sciences 221, 57-65	11	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14439049763791501117	55/3 = 18.33
12	<u>Technological ecopreneurship: conceptual approaches</u> CM Nacu, S Avasilcăi Procedia-Social and Behavioral Sciences 124, 229-23	10	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14259249938358748031	50/2 = 25
13	<u>Neuro-fuzzy model for environmental impact assessment</u> M Pislariu, A Trandabat, S Avasilcai Environmental Engineering and Management Journal 10 (3), 381-386	9	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=691371782772272857	45/3 = 15
14	<u>Approaches to quality for higher education</u> S Avasilcai, R Boier, CA Hutu - Proceedings of the 4rd international seminar on quality ..., 2006	8	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=15718143582061086542	40/3 = 13.33
15	<u>Environmental Factors Influencing Technological Entrepreneurship: Research Framework and Results</u> CM Nacu, S Avasilcăi Procedia-Social and Behavioral Sciences 109, 1309-1315	7	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14635271407705769378	35/2 = 17.5
16	<u>Framing the Competitive Behaviors of Niche Players: The Electric Vehicle Business Ecosystem Perspective</u> E Galateanu, S Avasilcai	5	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=13735771354339132149	25/2 = 12.5

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17	<u>Business Ecosystem "Reliability"</u> E Galateanu, S Avasilcai Procedia-Social and Behavioral Sciences 124, 312-321	5	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=10797023791301601295	25/2 = 12.5
18	<u>Creative Entrepreneurship in Europe: A framework of analysis</u> A Bujor, S Avasilcai Annals of the Oradea University. Fascicle of Management and Technological ...	5	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14460709243565675121	25/2 = 12.5
19	<u>Entrepreneurial capacity for sustainable development of economic environment.</u> AC Huțu, S Avasilcâi Environmental Engineering and Management Journal 8 (2), 321-325	5	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=15933641675882027727	25/2 = 12.5
20	<u>Co-creation innovation in consumer goods industry: The case of Barilla Group (B)</u> A Bujor, S Avasilcai Annals of the Oradea University. Fascicle of Management and Technological ...	4	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=1282081443059594376	20/2 = 10
21	<u>Environmental assessment for sustainability determination based on fuzzy logic model</u> M Pislaru, A Trandabat, S Avasilcai 2nd International Conference on Environmental Science and Technology IPCBEE 6	4	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=12003210668408604860	20/2 = 10
22	<u>Innovation through developing consumers communities. Part II: Digitalizing the innovation processes</u> S Avasilcai, E Galateanu IOP Conference Series: Materials Science and Engineering 95 (1), 012148	3	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=13206298320651192008	15/2 = 7.5
23	<u>Co-Creation Value Through Customers' Proactive engagement: A Case Study on Heineken</u> S Avasilcai, G Rusu Annals Of The University Of Oradea, Fascicle of Management and Technological ...	3	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=4912139850128480454	15/2 = 7.5
24	<u>Romania: entrepreneurial values and sustainability</u> S Avasilcâi, CA Huțu Environmental Engineering and Management Journal 9 (7), 983-992	3	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=3623377043534153556	15/2 = 7.5
25	<u>Research Regarding the Implication of Resources and Performances of a Firm from the Perspective of Sustainable Development</u> L Bacali, S Avasilcai KSI Transactions, 38	3	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=13763742706525746262	15/2 = 7.5
26	<u>Creative industries as a growth driver: an overview</u> A Bujor, S Avasilcai Managing Intellectual Capital and Innovation for Sustainable and Inclusive ...	3	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=16638632909125827538	15/2 = 7.5
27	<u>A Model of Technological Process</u> C.M. Nacu, S. Avasilcâi Proceedings of Management, Knowledge and Learning International Conference, 1783-1790	2	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=14147676868722340903	10/2 = 5
28	<u>Symbiosis process in business ecosystem</u> E Galateanu Avram, S Avasilcai Advanced Materials Research 1036, 1066-1071	2	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=15734663415443631572	10/2 = 5
29	<u>CASE STUDY: FLORIAN MOLDOVEANU & PILON LTD (A)</u> S Avasilcâi, CA Huțu Review of Management & Economic Engineering 8 (1)	2	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=18041037162064192358	10/2 = 5
30	<u>VALUE CO-CREATION PROCESS IN BUSINESS ECOSYSTEM</u> E GALATEANU, S AVASILCAI	2	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=5817604203045345232	10/2 = 5
31	<u>Factors Influencing Employees' Motivation for Knowledge Communication</u> G Rusu, S Avasilcâi Advanced Materials Research 837, 657-662	2	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=7440459501910446280	10/2 = 5
32	<u>Technological Entrepreneurship: Success Factors as Perceived by Potential Young Entrepreneurs</u> CM Nacu, S Avasilcâi Advanced Materials Research 837, 639-644	2	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14946899772812920583	5/1 = 5
33	<u>Engaging Customers in Co-Creation of Value in Consumer Goods Industry: A Comparative Analysis</u> A Bujor, G Rusu, S Avasilcai Managing Innovation and Diversity in Knowledge Society Through Turbulent ...	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=11471180055117967306	5/1 = 5
34	<u>Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part II: The digital customer value added</u> A Bujor, S Avasilcâi IOP Conference Series: Materials Science and Engineering 95	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=3543556657691114077	5/1 = 5

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35	<u>Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part I: Organisational innovation context</u> A Bujor, S Avasilcăi IOP Conference Series: Materials Science and Engineering 95 (1), 012146	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=16087440880060499621	5/1 = 5
36	<u>A case study on open innovation on Procter & Gamble. Part I: Innovation strategy over years</u> I.G. Agafitei, S. Avasilcăi, IOP Conference Series: Materials Science and Engineering 95 (1), 012149	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=11909103716290175769	5/1 = 5
37	<u>Co-Creation Value Through Customers' Proactive engagement: A Case Study on Heineken (A)</u> G Rusu, S Avasilcai, Annals Of The University Of Oradea, Fascicle of Management and Technological ...	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=10844114846496597473	5/1 = 5
38	<u>Innovation management based on proactive engagement of customers: A case study on LEGO Group. Part II: Challenge of engaging the digital customer</u> S Avasilcăi, G Rusu IOP Conference Series: Materials Science and Engineering 95 (1), 012144	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=17072153914027196256	5/1 = 5
39	<u>ORGANIZATIONAL CONTEXT-RELATIONSHIPS WITH HUMAN RESOURCES MOTIVATION AND WORK PERFORMANCE</u> G RUSU, S AVASILCAI Journal of Inventics 18, 88	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=12391615511830735720	5/1 = 5
40	<u>Industrial Ecology. A New Paradigm. A Butnariu, S Avasilcăi,</u> Annals of the Oradea University, Fascicle of Management and Technological Engineering, vol. 22(1), 37-40	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=1893902756993739696	5/1 = 5
41	<u>Contextual Factors and Knowledge Sharing Motivation: A Research Framework</u> G Rusu, S Avasilcai Advanced Materials Research 1036, 1049-1054	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=6920896241760981553	5/1 = 5
42	<u>Performance Management in Entrepreneurial Contexts</u> C.M. Nacu, S. Avasilcăi, Advanced Material Research, vol. 1036, 2014, pp. 1072-1076	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=1977608250217640144	5/1 = 5
43	<u>Initiatives of textile industry organizations towards environmental issues,</u> A. Butnariu, S. Avasilcăi Advanced Materials Research, vol. 837, 612-617	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=15599477903350276754	5/1 = 5
44	<u>Linking Employee Performance to Strategic Human Resource Management</u> G. Rusu, S. Avasilcăi 16th Romanian Textiles and Leather Conference-Cortep	1	https://scholar.google.com/scholar?oi=bibs&hl=en&cites=4810733922443964480	5/1 = 5
45	<u>Industrial Ecology. A New Manufacturing Paradigm</u> A Butnariu, S Avasilcai Annals of the Oradea University, Fascicle of Management and Technological ...	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=1893902756993739696	5/1 = 5
46	<u>Architecture Models and Data Flows in Local and Group Datawarehouses</u> RM Bogza, D Zaharie, S Avasilcai, L Bacali Innovations in Computing Sciences and Software Engineering, 627-632	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=5600474211366683275	5/4 = 1.25
47	<u>About ITC in the Romanian firms</u> L Bacali, RC Cordos, S Avasilcai Automation, Quality and Testing, Robotics, 2008. AQTR 2008. IEEE ...	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=14719362916632798648	5/3 = 1.67
48	<u>Antreprenoriat: cercetări aplicative</u> S Avasilcăi, L Bacali, CA Pop Todesco	1	https://scholar.google.ro/scholar?oi=bibs&hl=en&cites=4208777380967695256	5/3 = 1.67
49	<u>Why Don't The Firms Get Involve In Sustainable Development</u> L Bacali, S Avasilcai KSI Transactions, 17	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=18188640605630858397	5/2 = 2.5
50	<u>QUALITY OF TECHNICAL HIGHER EDUCATION FOR THE GLOBAL ECONOMY THROUGH CURRICULUM INNOVATION AND DEVELOPMENT</u> CA Hutu, S Avasilcai	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=1707674636538279109	5/2 = 2.5
51	<u>A QUALITY ASSURANCE SYSTEM FOR POST-GRADUATE EDUCATION</u> S Avasilcai, CA Hutu	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=11976129501390967912	5/2 = 2.5
52	<u>Perspectives on quality in management education and training</u> CA Hutu, S Avasilcai	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cites=13064541540726022945	5/2 = 2.5

53	A OFD approach to integrate customers requirements in designing an educational program S Avasilcai, CA Hutu	1	http://scholar.google.ro/scholar?oi=bibs&hl=en&cit es=10163420824524622328	5/2 = 2.5
SCOPUS				67,50
54	Pislaru, M., Trandabă, A., Avasilcăi, S. Neuro-fuzzy model for environmental impact assessment (2011) Environmental Engineering and Management Journal, 10 (3), pp. 381-386. <i>Cited 3 times.</i>	7	http://www.scopus.com/inward/record.url?eid=2-s2.0-79959516270&partnerID=40&md5=4fbc54533250a868a1c216e0f468a6bb	30/3 = 10
55	Avasilcăi, S., Hutu, C.A. Romania: Entrepreneurial values and sustainability (2010) Environmental Engineering and Management Journal, 9 (7), pp. 983-992. <i>Cited 1 time.</i>	1	http://www.scopus.com/inward/record.url?eid=2-s2.0-77956971542&partnerID=40&md5=ad12f65d50c80d6ced05289e6255fe52	5/2 = 2.5
56	Hutu, A.C., Avasilcăi, S. Entrepreneurial capacity for sustainable development of economic environment (2009) Environmental Engineering and Management Journal, 8 (2), pp. 321-325. <i>Cited 5 times.</i>	5	http://www.scopus.com/inward/record.url?eid=2-s2.0-65749115222&partnerID=40&md5=86ded3a089e2da91975943df95eebf60	25/2 = 12.5
57	Păslaru, M., Avasilcăi, S., Trandabă, A. Environmental sustainability based on fuzzy models (2008) Environmental Engineering and Management Journal, 7 (1), pp. 25-29. <i>Cited 6 times.</i>	6	http://www.scopus.com/inward/record.url?eid=2-s2.0-47649132301&partnerID=40&md5=54a9d5a006990bbf2392cc1387c9e3bc	30/3 = 10
58	Bujor, A., Avasilcăi, S. Creativity and innovation by empowering the customer: The case of Mulino Bianco. Part II: The digital customer value added (2015) IOP Conference Series: Materials Science and Engineering, vol.1	1	https://www-scopus-com.am.e-nformation.ro/results/citedbyresults.uri?sort=plf-f&cite=2-s2.0-84960327308&src=s&imp=t&sid=f68be2d455c725b29e9421b65ec20bac&sot=cite&sdt=a&sl=0&origin=resultslist&editSaveSearch=&txGid=fb4516e0b524ded05dd2000f32d25855	5/2 = 2.5
59	Butnariu, A., Avasilcăi, S. Initiatives of textile industry organizations towards environmental issues (2014) Advanced Materials Research, vol.837, pp 612-617	1	https://www-scopus-com.am.e-nformation.ro/results/citedbyresults.uri?sort=plf-f&cite=2-s2.0-84891655367&src=s&imp=t&sid=c491389040122d7dbbc ed736e857eac2&sot=cite&sdt=a&sl=0&origin=resultslist&editSaveSearch=&txGid=0c5f064ea6fb65aa3489028517f06dc4	10/2 = 5
60	Rusu, G., Avasilcăi, S. Factors influencing employees' motivation for knowledge communication (2014) Advanced Materials Research, vol.837, pp 657-662	1	https://www-scopus-com.am.e-nformation.ro/results/citedbyresults.uri?sort=plf-f&cite=2-s2.0-84891646366&src=s&imp=t&sid=90cef22e7e00756bfa2721d53b5e1176&sot=cite&sdt=a&sl=0&origin=resultslist&editSaveSearch=&txGid=6e85928fdeb9980dcbfa4f8ba85204c1	10/2 = 5
61	Rusu, G., Avasilcăi, S. Contextual factors and knowledge sharing motivation: A research framework (2014) Advanced Materials Research, vol.1036, pp 1049-1054	3	https://www-scopus-com.am.e-nformation.ro/results/citedbyresults.uri?sort=plf-f&cite=2-s2.0-84922380026&src=s&imp=t&sid=a59e0ba18617a604c561506e1f7995a&sot=cite&sdt=a&sl=0&origin=resultslist&editSaveSearch=&txGid=ee98bfceb5c74ca29fd917b12ded3bd4	30/2 = 15
62	Galateanu (Avram), E., Avasilcăi, S. Symbiosis process in business ecosystem (2014) Advanced Materials Research, vol. 837, pp 1066-1071	2	https://www-scopus-com.am.e-nformation.ro/results/citedbyresults.uri?sort=plf-f&cite=2-s2.0-84922354589&src=s&imp=t&sid=e73ad7ce88ae175c5692e4c76e647061&sot=cite&sdt=a&sl=0&origin=resultslist&editSaveSearch=&txGid=b0c8c2d045ade9c670e7968dd5ce338e	10/2 = 5
Total A.3.1.2.				888,75

A.3.2 Prezentari invitate in plenul unor manifestari stiintifice nationale si internationale si Profesor invitat (exclusiv ERASMUS)

Nr.crt.	Poziția	Punctaj
A.3.2.1. Internationale – 20 pct.		60
1	ASE Bucuresti (2004) - Programul MBA Romano-Canadian, un parteneriat intre L'Ecole des Haute Etudes Commerciales du Montreal (CA), University of Ottawa (CA) și Academia de Studii Economice, București	20
2	ASE Bucuresti (2005) - Programul MBA Romano-Canadian, un parteneriat intre L'Ecole des Haute Etudes Commerciales du Montreal (CA), University of Ottawa (CA) și Academia de Studii Economice, București	20
3	ASE Bucuresti (2006) - Programul MBA Romano-Canadian, un parteneriat intre L'Ecole des Haute Etudes Commerciales du Montreal (CA), University of Ottawa (CA) și Academia de Studii Economice, București	20
A.3.2.2. Nationale – 10 pct.		
TOTAL A3.2		60

A.3.3. Membru in colectivele de redactie sau comitete stiintifice al revistelor si manifestarilor stiintifice, organizator de manifestari stiintifice / Recenzent pentru reviste si manifestari stiintifice nationale si internationale indexate ISI – 504 pct.

Nr.crt.	Poziția	Punctaj
A.3.3.1 ISI – 10 pct		150
1	RMEE Cluj 2018	10
2	SIM Timisoara 2017	10
3	RMEE Cluj 2016	10
4	SIM Timisoara 2015	10
5	RMEE Cluj 2015	10
6	SIM Timisoara 2013	10
7	MTC 2011	10
8	QMHE 2010	10
9	MTC 2009	10
10	AI 5-lea Seminar Internațional „Quality Management in Higher Education – QMHE 2008”, Tulcea, 2008	10
11	A 5-a Conferința Internațională “Management of Technological Changes – MTC 2007”, Democritus University of Thrace, Alexandroupolis, Grecia, 2007	10
12	AI 4-lea Seminar Internațional „Quality Management in Higher Education – QMHE 2006”, Sinaia, 2006	10
13	A 4-a Conferința Internațională “Management of Technological Changes – MTC 2005”, The Technical University of Crete, Grecia, 2005	10
14	QMHE 2004	10
15	A 3-a Conferința Internațională “Management of Technological Changes”, Grecia, 2003	10
A.3.3.2 BDI – 8 pct.		304
1	TTPF 2023	8
2	TTPF 2021	8
3	CORTEP 2024	8
4	CORTEP 2022	8
5	IMT Oradea 2023	8
6	IMT Oradea 2022	8
7	IMT Oradea 2021	8
8	RMEE Cluj 2024	8
9	SIM Timisoara 2023	8
10	RMEE Cluj 2022	8
11	SIM Timisoara 2021	8
12	RMEE Cluj 2020	8
13	IMT Oradea 2020	8
14	SIM Timisoara 2019	8
15	IMT Oradea 2018	8
16	IMT Oradea 2018	8
17	IMT Oradea 2017	8
18	CORTEP 2016	8
19	MSE Sibiu 2017	8
20	MSE Sibiu 2015	8
21	IMT Oradea 2016	8
22	IMT Oradea 2015	8
23	CORTEP 2014	8
24	RMEE Cluj 2014	8
25	SIM Timisoara 2014	8
26	MSE Sibiu 2014	8
27	END Portugalia 2014	8
28	IMT Oradea 2014	8
29	SIM Timisoara 2013	8
30	MSE Sibiu 2013	8
31	END Portugalia 2013	8
32	IMT Oradea 2013	8
33	QMHE 2012	8
34	CORTEP 2012	8
35	The XIII th Romanian Textile and Leather Conference - CORTEP, October 18 – 20, 2007, Iasi, Romania	8
36	Conferința Internațională “European Dimension in Quality Assurance – EDQA 2001”, Iași, 2001	8
37	A doua Conferința Internațională “Management of Technological Changes”, Iași, 2001	8
38	MTC 1999	8
A.3.3.3 Naționale și internaționale neindexate – 5 pct.		50
1	Seminar internațional „Educația inginerască – condiție a performanței în economia de piață” EduCon 2006, Iași	5
2	Seminar Internațional “Managementul inovării. Studii de caz”, Iași, septembrie 2002	5
3	A doua Conferința Internațională “Management of Technological Changes”, Iași, 2001	5
4	Seminar internațional “Quality Assurance Procedures for Romanian Higher Education”, Iași, 2000	5
5	Conferința Internațională “Management of Technological Changes”, Iași, octombrie 1999	5
6	A XI-a Conferință Română de Textile – Pielărie CORTP’97, Secțiunea Management, Iași, 1997	5
7	Seminar Internațional “Asigurarea Calității în Învățământul Superior Tehnic din România”, Iași, 21 – 26 aprilie 1997	5

8	Conferința Internațională de Management, Iași, 23 – 25 noiembrie 1995	5
9	Sesiunea științifică jubiliară "60 de Ani de Învățământ Superior Textil", Iași, octombrie 1994	5
10	A x-a Conferința Română de Textile – Pielarie, secțiunea management, Iași, noiembrie 1993	5
TOTAL A3.3		504

A.3.4. Experiența de management, analiză și evaluare în cercetare și/sau învățământ – 1.144 pct.

A.3.4.1 Conducere - 5*ani desfășurare – 548 pct.

- Director Departament Inginerie și Management (2011 – 2013, 2016 - 2024) – $5 \cdot 11 = 55$ pct.
- Șef Catedră Management și Inginerie Sistemelor de Producție (2007 – 2011) – $5 \cdot 4 = 20$ pct.
- CETEX – Director programe (1997 – 2005) – $5 \cdot 9 = 45$ pct.
- Presedinte Comisie licență IEI (2007 – 2013, 2016 - 2023) - $5 \cdot 15 = 78$ pct.
- Presedinte Comisie licență IMA (2021 - 2023) - $5 \cdot 3 = 15$ pct.
- Presedinte Comisie disertație IMCPP (2006 – 2009) = $5 \cdot 4 = 20$ pct.
- Presedinte Comisie disertație MAA (2016 - 2024) = $5 \cdot 9 = 45$ pct.
- Presedinte Comisie disertație MPEDI (2020-2024) = $5 \cdot 5 = 25$ pct.
- **Acorduri ERASMUS – 245 pct.**
 - Program ERASMUS – The Technical University of Crete, Greece, 2005 – 2024, Responsabil Bilateral Agreement LLP - $5 \cdot 20 = 100$ pct.
 - Program ERASMUS – Vienna University of Technology, Austria, 2007 – 2020, responsabil Bilateral Agreement LLP - $5 \cdot 14 = 70$ pct.
 - Program ERASMUS – University of Angers, Franța, 2006 – 2020, responsabil Bilateral Agreement LLP - $5 \cdot 15 = 75$ pct.

A.3.4.2 Membru - 2*ani desfășurare – 596 pct.

- Expert evaluator UEFISCDI - PNCDI III PTE (2019) – $2 \cdot 1 = 2$ pct.
- Expert evaluator UEFISCDI - PNCDI II Program TE (2015, 2017) – $2 \cdot 2 = 4$ pct.
- Membru CNATDCU – Comisia Inginerie Industrială și Management (2011 – 2012) – $2 \cdot 2 = 4$ pct.
- Expert evaluator ARACIS (2006-2011) – $2 \cdot 6 = 12$ pct.
- Expert evaluator PNCDI II Program IDEI (2007) – $2 \cdot 1 = 2$ pct.
- Expert evaluator CNCIS (2002-2006) – $2 \cdot 5 = 10$ pct.
- Consiliu profesoral TPMI (2001 – 2023) - $2 \cdot 23 = 46$ pct.
- Comisie licență IEI (2001 – 2006; 2014, 2015) - $2 \cdot 8 = 16$ pct.
- Comisie cercuri științifice studentesti IE (1998 – 2013, 2016) - $2 \cdot 1 = 34$ pct.
- Comisie disertație IA (2010 – 2024) = $2 \cdot 15 = 30$ pct.
- Comisie disertație MPEDI (2013 – 2019) = $2 \cdot 7 = 14$ pct.
- Comisie disertație MBA / MAA (1998 – 2014) = $2 \cdot 17 = 34$ pct.
- **Comisii doctorat $2 \cdot 33 = 66$ pct.**

Nr. Crt.	Doctorand	Conducător științific	Titlul tezei	Universitatea	Anul
1.	Ing. Iulian VIȘOIU	Prof. Costache RUSU	Managementul performanței – indicatori microeconomici	"Gheorghe Asachi" Iași	2006
2.	Bogdan Alexandru MURGU	Prof. Costache RUSU	Sisteme de evaluare a calității în învățământul superior (managementul calității)	"Gheorghe Asachi" Iași	2007
3.	Ing. Daniela Viorica SABĂU	Prof. Costache RUSU	Cercetări privind managementul relațiilor publice în cadrul organizațiilor	"Gheorghe Asachi" Iași	2010
4.	Ing. Dan Paul Mălin POPA	Prof. Costache RUSU	Cercetări cu privire la relația biunivocă dintre motivare și performanță	"Gheorghe Asachi" Iași	2010
5.	Ing., ec. Elena-Simina SIM (căs. LAKATOS)	Prof. Dan CÂNDEA Prof. dr. ec. Vesa PUHAKKA (Universitatea OULU, Finlanda)	Abordarea responsabilității sociale corporative prin parteneriate între mediul de afaceri și ONG-uri pentru sustenabilitatea întreprinderii	Universitatea Tehnică Cluj-Napoca	2011
6.	Ec. Mihaela-Ancuța MIREA	Prof. Dan CÂNDEA	Preocupările firmelor pentru mediul uman intern și extern, o contribuție la sustenabilitate	Universitatea Tehnică Cluj-Napoca	2011
7.	Ing. Daniela Maria MUNTEAN (căs. SĂBĂDUȘ)	Prof. dr. ing. ec. Laura BACALI	Cercetări și contribuții privind analiza importanței produsului în elaborarea strategiilor de marketing performante	Universitatea Tehnică Cluj-Napoca	2011
8.	Ec. Georgiana Simona OPREA	Prof. dr. ing. ec. Laura BACALI	Cercetări privind dimensiunea angajamentului întreprinderilor misi și mijlocii în dezvoltarea durabilă	Universitatea Tehnică Cluj-Napoca	2011

9.	Ing.ec. Adriana-Mirela BODEA (căs. SAVA)	Prof.dr.ing.ec. Laura BACALI	Cercetări privind performanța de marketing în organizații	Universitatea Tehnică Cluj-Napoca	2011
10.	Ing. Liliana PLOȘNIȚĂ (IFRIM)	Prof.dr.ing. Anca PURCĂREA	Contribuții privind schimbările în organizații din industria confecțiilor textile în vederea creșterii competitivității lor	Universitatea POLITEHNICA din București	2011
11.	Ing.ec. Alina-Gabriela AGACHE (căs. ZVÂNCĂ)	Prof. Costache RUSU	Strategii de resurse umane pentru scăderea și depășirea rezistenței la schimbare în organizațiile românești	„Gheorghe Asachi” Iași	2011
12.	Ing. Anamaria DAVID (căs. CRIȘAN)	Prof.dr.ing. Dan CÂNDEA	Elaborarea unei metodologii de evaluare ex ante și ex post a succesului schimbării în cadrul funcțiunii de producție	Universitatea Tehnică Cluj-Napoca	2012
13.	Ing. Raluca AMNĂȘAN (căs. CĂRCIUMARU)	Prof.dr.ing. Dan CÂNDEA	Sustenabilitatea întreprinderilor mari și foarte mari. Indexuri și instrumente strategice pentru sustenabilitate	Universitatea Tehnică Cluj-Napoca	2012
14.	Ec. Avia-Carmen UȚĂ (căs. MORAR)	Prof.dr.ing. Dan CÂNDEA	Cercetări și contribuții privind dezvoltarea marketingului ecologic în organizațiile românești	Universitatea Tehnică Cluj-Napoca	2012
15.	Ing. Cristina Alexandra POP	Prof.dr.ing.ec. Laura BACALI	Cercetări privind cuantificarea rolului marketingului în ameliorarea performanțelor financiare și de piață ale IMM-urilor	Universitatea Tehnică Cluj-Napoca	2012
16.	Ing.ec. Simona LUPULEAC	Prof. Costache RUSU Prof. Constantin TICU	Constituirea și motivarea echipelor de proiect performante	„Gheorghe Asachi” Iași	2012
17.	Ing.ec. Alexandru-Ioan CÂNDA	Prof.dr.ing. Anca DRĂGHICI	Întreprinderea agilă – strategii manageriale și modele organizaționale	Universitatea „Politehnica” Timișoara	Mai 2013
18.	Sabina Alina ȘERAN	Prof.dr.ing. Monica IZVERCIAN	Contribuții privind conceptul de prosumator și strategii de marketing	Universitatea „Politehnica” Timișoara	Septembrie 2013
19.	Ing. Mihaela CHEREJA	Prof.dr.ing. Dan CÂNDEA	Dezvoltarea durabilă – oportunități pentru sustenabilitatea firmelor de construcții	Universitatea Tehnică Cluj-Napoca	Noiembrie 2013
20.	Ec. Anca – Letiția COSMA	Prof.dr.ing. Dan CÂNDEA	Rolul funcțiunii de management al capitalului uman în sustenabilitatea întreprinderii	Universitatea Tehnică Cluj-Napoca	Noiembrie 2013
21.	Alexandra – Elena ANASTASIU	Prof.dr.ing.ec. Laura BACALI	Marketing educațional. Cercetări teoretice și aplicative privind percepția produsului educațional în rândul stakeholderilor sistemelor universitare	Universitatea Tehnică Cluj-Napoca	Noiembrie 2013
22.	Anca – Diana POPESCU	Prof.dr.ing. Anca DRĂGHICI	Aspecte ale managementului diversității în managementul grupurilor	Universitatea „Politehnica” Timișoara	Aprilie 2015
23.	Ec. Călin-Marian DRĂGEANU	Prof.dr.ing.ec. Laura BACALI	Cercetări teoretice și aplicative privind coordonatele managementului cunoașterii în organizații	Universitatea Tehnică Cluj-Napoca	Septembrie 2017
24.	Adrian VILCU	Prof.dr.ing. Ion VERZEA	Cercetări și contribuții privind optimizarea siguranței în funcționare pentru susținerea strategiilor de producție-calitate	„Gheorghe Asachi” Iași	Iunie 2018
25.	Bogdan BUDEANU	Prof.dr.ing. Luminita LUPU	Cercetări privind managementul sistemului informațional universitar și impactul acestuia asupra studenților din instituțiile de învățământ superior din România	„Gheorghe Asachi” Iași	Iunie 2018
26.	Mihaela COJAN	Prof.dr.ing. Ion VERZEA	Cercetări și contribuții privind îmbunătățirea competențelor absolvenților învățământului superior tehnic în vederea creșterii angajabilității	„Gheorghe Asachi” Iași	2020
27.	Roxana-Mihaela OARZA (căs. ȘIRBU)	Prof.dr.ing. Anca DRĂGHICI	Ingineria și managementul investițiilor verzi	Universitatea Politehnica Timișoara	Martie 2021
28.	Monica FAUR Monica ȘIPOȘ (căs. Faur)	Prof.dr.ing. Constantin BUNGĂU	„Contribuții privind eficientizarea proceselor din supply chain în contextul managementului de tip lean și agile”	Universitatea din Oradea	Septembrie 2022
29.	Laura-Nicoleta COVACIU	Prof.dr.ing.ec. Laura BACALI	„Cercetări privind sursele alternative de finanțare a afacerii”	Universitatea Tehnică din Cluj-Napoca	Septembrie 2022
30.	Isabella Romana JESEMANN	Prof.dr.ing. Sorin Gabriel POPESCU	„Increasing innovation potential in SMEs under consideration of the Lean Startup approach” „Creșterea potențialului de inovare în IMM-uri ținând seama de abordarea Lean Startup”	Universitatea Tehnică din Cluj-Napoca	Septembrie 2023
31.	Adelin Emanuel TRUȘCULESCU	Prof.dr.ing. Anca DRĂGHICI	Business Valuation Across the Industry Life Cycle: Focus on Internet-Enabled Businesses (Evaluarea afacerilor de-a lungul ciclului de viață al industriei: focalizarea pe domeniul afacerilor activate de Internet)	Universitatea Politehnica Timișoara	Aprilie 2023
32.	Gabriela Alina FILIP (căs. PARASCHIVA)	Prof.dr.ing. Anca DRĂGHICI	„Contribuții și implicații privind dezvoltarea conceptului de organizație care învață”	Universitatea Politehnica Timișoara	Aprilie 2023
33.	Michael GLOWINKEL	Prof.dr.ing. Marian MOCAN	„A comparative analysis of regional agricultural enterprises in Romania and	Universitatea Politehnica Timișoara	Iulie 2023

			Germany as a basis for developing possibilities of an effective EU subsidy policy on a regional level" „O analiză comparativă a întreprinderilor agricole regionale din România și Germania ca bază pentru dezvoltarea posibilităților unei politici eficiente de subvenții a UE la nivel regional"		
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Activitatea în comisii la nivel de catedră, facultate și universitate – 322 pct.

- **Catedră -**
 - ⇒ Comisie licență IEI TEX, 2004 – 2024 – $2 \times 25 = 50$ pct.
 - ⇒ Comisie practică an III IE TEX, 2001 – 2006 – $2 \times 6 = 12$ pct.
 - ⇒ Comisie planuri de învățământ IM licența, 2001 – 2023 – $2 \times 23 = 46$ pct.
 - ⇒ Comisie state de funcții Catedra MISP / Dep IM, 2006 – 2013, 2016 - 2023 = $2 \times 16 = 32$ pct.
 - ⇒ Comisia de evaluare studenți Socrates, 2004 – 2020 = $2 \times 17 = 34$ pct.
- **Facultate**
 - ⇒ Consiliul Profesorat al Facultății de Textile – Pielărie, 2002 - 2023 = $2 \times 22 = 44$ pct.
 - ⇒ Sub-Comisia de Asigurare și Evaluare a Calității – Facultatea de Textile – Pielărie, 2004 – 2023 = $2 \times 20 = 40$ pct.
 - ⇒ Comisia Didactică a Consiliului Profesorat al FTPMI / FDIMA 2008 – 2020 = $2 \times 12 = 24$ pct.
- **Universitate**
 - ⇒ Departamentul de Integrare Europeană (DIE), 2004 – 2008 - $2 \times 4 = 8$ pct.
 - ⇒ Departamentul de Resurse Umane al UTI – Comisia de asigurare a calității, 2004 - 2008 - $2 \times 4 = 8$ pct.
 - ⇒ Departamentul Financiar - Contabilitate al UTI – Comisia de asigurare a calității, 2004 - 2008 - $2 \times 4 = 8$ pct.
 - ⇒ Comitetul de redacție al Ghidului Studentului, 2006 - 2008 - $2 \times 4 = 8$ pct.
 - ⇒ CETEX – Comisia de asigurare a calității, 2004 – 2008 - $2 \times 4 = 8$ pct.

A.3.5 Premii – 5 pct.

Nr.crt.	Premiu	Punctaj
A.3.5.1 Academia Română – 30 pct.		
A.3.5.2 ASAS, AOSR, academii de ramură și CNCSIS – 15 pct.		
A.3.5.3. Premii internaționale – 10 pct.		
A.3.5.4. Premii naționale în domeniu – 5 pct.		5
	Premiul AGIR pentru „Manualul Inginerului Textilist. Tratat de inginerie textilă”, Vol. III, Ed. AGIR, București, ISBN 973-8466-10-5	5
TOTAL A.3.5.		5

A.3.6. Membru în academii, organizații, asociații profesionale de prestigiu, naționale și internaționale, apartenență la organizații din domeniul educației și cercetării – 60 pct.

Nr.crt.	Punctaj
A.3.6.1 Academia Română – 100 pct.	
A.3.6.2 ASAS, AOSR, academii de ramură și CNCSIS – 20 pct.	
A.3.6.3. Conducere asociații profesionale	
	10
A.3.6.3.1 Internaționale - 30 pct	
A.3.6.3.2 Naționale - 10 pct.	
	10
	Asociația pentru dezvoltare economică și performanță (ADEPA) – vice-presedinte
A.3.6.4 Asociații profesionale	
	20
A.3.6.4.1 Internaționale - 5 pct.	
	20
	International Federation for Information processing (IFIP) – WG 8.4.
	CEEMAN (Central and East European Management Development Association)
	The E-Business Research Network, Rotterdam, Olanda
	IMTA Alumni Association

A.3.6.4.2 Nationale - 3 pct.	
A.3.6.5. Organizatii în domeniul educației și cercetării	30
A.3.6.5.1 Conducere - 10 pct.	
A. 3.6.5.2 Membru - 5 pct.	30
ASITEX – Asociația absolvenților Facultății de Textile – Pielărie din Iași	5
Asociația managerilor și inginerilor economiști din România - AMIER	5
Asociația Managerilor Universitari din România	5
Asociația Project Management România	5
Asociația parteneriate pentru competitivitate - COMPART	5
A.C.A.D.E.M.I.A.	5
TOTAL A.3.6.	60

Semnatura:

Prof.univ.dr. ing. Silvia Avasilcăi




FIȘA DE VERIFICARE
a îndeplinirii standardelor universității de prezentare la concurs pentru postul de profesor universitar

Candidat: PROF.UNIV.DR.ING. SILVIA AVASILCĂI / Data nașterii: 31.01.1968 Funcția actuală: PROFESOR,
Data numirii în funcția actuală: 2008 (Decizia TUIASI nr. 2566/29.09.2008; Ordin MECT nr.4966/31.07.2008)
Instituția: **UNIVERSITATEA TEHNICĂ "GHEORGHE ASACHI" DIN IAȘI**

Tabelul 1. Standardul minimal al universității SMU.PROF.1 – Activitatea didactică

Standardul minimal al universității SMU.PROF.1 – Activitatea didactică	Indicatori de performanță		Realizări (se trec cifrele de ordine ale realizărilor cuprinse în lista de lucrări, iar, după caz, celelalte realizări se nominalizează explicit)	Punctaj	Număr impus de realizări	Număr de realizări ale candidatului	Număr puncte
Valoarea contribuțiilor la dezvoltarea activităților didactice/profesionale, cu referire distinctă la realizările după acordarea ultimului titlu didactic/grad profesional prin cărți publicate în edituri recunoscute, capitole teoretice redactate, sisteme de laborator funcționale, metode de lucru avansate aplicate etc. - după caz.	Ca	Carte/ curs/ manual publicată în străinătate	Avasilcai, S., Tjoa, A.M., Huțu, C.A., Weippl, E. (eds.) (2012) "E" Era & Higher Education. <i>Proceedings of the 7th International Conference on Quality Management in Higher Education</i> , Österreichische Computer Gesellschaft, ISBN 978-3-85403-291-5 476 / (8*4) = 14.86	8	-	1	14.86
		Capitol carte/ curs/ manual publicat în străinătate		6	-		
		Carte/ curs/ manual publicată în editură recunoscută CNCS (unic/ prim autor sau co-autor)	Avasilcăi, S., Huțu, C.A. (2014) <i>Inovare în organizații. Cercetări aplicative</i> , Ed. Performantica, Iași, ISBN 978-606-685-213-5 200 / (5*2) = 20 Avasilcăi, S., Huțu, C.A. (2012) <i>Competențe antreprenoriale</i> , Ed. Performantica, Iași, ISBN 978-973-730-993-8 184 / (5*2) = 18,4 Huțu, C.A., Avasilcăi, S. (2011) <i>Măsurarea performanței resurselor umane. Protecția intervențiilor specifice</i> , Ed. Performantica, Iași, ISBN 978-973-730-903-7 257 / (5*2) = 25.70 Avasilcai, S., Bacali, L., Pop, C., Cordos, R., et al. (2009)	5	1		81,3

[illegible]

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		raport anual 2015 – 45.000 RON 5 x 45.000 / 700 / 2 = 160,71 pct.							
W	Utilizarea sistemelor de predare/ învățare/ evaluare de tip e-learning/ on-line/ multimedia etc.	Suport de studiu/ autoinstruire pe Web pentru seminar, laborator, proiect (integral pentru o disciplină)	1	1					
		Suport de prezentare/ instruire video/ audio/ ppt a disciplinei	1						
Total puncte SMU.PROF.1 (min. 24)									
									602,15

Punctajul se calculează conf. Anexei 3.

Alte condiții:

- deține diploma de doctor în ramura de știință corespunzătoare postului sau într-o ramură înrudită;
- deține calitatea de conducător de doctorat

Pentru candidații care vin din afara Universității:

- media examenului de finalizare a studiilor universitare de licență și de masterat: minim 9,00 pentru cei care vin din afara Universității;
- media generală de școlaritate: la licență minim 8,00, la masterat minim 9,00, pentru cei care vin din afara Universității.

Candidat

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